## Supplementary Materials Second Quarter of Fiscal 2019

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## October 29, 2018 Nisshin Seifun Group Inc.

The statements contained in this document are based on various assumptions and do not constitute any guarantee or definite promise that projections of future performance or related business policies will actually be realized.

## I. Consolidated Performance Highlights





[Performance Trends]

| [Performance Trends] |  |  |  |  |  |  |  | Milions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2015 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2016 } \end{gathered}$ | $\begin{gathered} \hline 2 Q \\ \text { FY2017 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} 2 Q \\ \text { FY2019 } \end{gathered}$ | $\begin{gathered} \hline \text { vs. 2Q } \\ \text { FY2018 } \\ \hline \end{gathered}$ | Change <br> (\%) | FY2019 Forecast |
| Net sales | 246,946 | 276,410 | 271,259 | 262,140 | 284,289 | 22,149 | 8.4\% | 565,000 |
| Overseas sales (\%) | $\begin{array}{r} 34,064 \\ 13.8 \% \\ \hline \end{array}$ | $\begin{array}{r} 56,456 \\ 20.4 \% \\ \hline \end{array}$ | $\begin{array}{r} 47,148 \\ 17.4 \% \\ \hline \end{array}$ | $\begin{array}{r} 46,317 \\ 17.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 49,996 \\ 17.6 \% \\ \hline \end{array}$ | $\begin{aligned} & 3,679 \\ & (0.1) \% \\ & \hline \end{aligned}$ | 7.9\% | $\begin{array}{r} 100,600 \\ 17.8 \% \\ \hline \end{array}$ |
| Operating profit <br> (\%) | $\begin{array}{r} 8,601 \\ 3.5 \% \\ \hline \end{array}$ | $\begin{array}{r} 10,404 \\ 3.8 \% \\ \hline \end{array}$ | $\begin{array}{r} 11,495 \\ 4.2 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,102 \\ 5.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,406 \\ 5.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 1,304 \\ 0.1 \% \\ \hline \end{array}$ | 10.0\% | 27,500 |
| Ordinary profit (\%) | $\begin{array}{r} 10,960 \\ 4.4 \% \\ \hline \end{array}$ | $\begin{array}{r} 12,798 \\ 4.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,121 \\ 5.2 \% \\ \hline \end{array}$ | $\begin{array}{r} 15,593 \\ 5.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 16,809 \\ 5.9 \% \\ \hline \end{array}$ | $\begin{gathered} 1,216 \\ 0.0 \% \\ \hline \end{gathered}$ | 7.8\% | 32,000 |
| Profit attributable to owners of parent <br> (\%) | $\begin{array}{r} 7,172 \\ 2.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 8,343 \\ 3.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 10,147 \\ 3.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 10,553 \\ 4.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 11,108 \\ 3.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 555 \\ (0.1) \% \\ \hline \end{array}$ | 5.3\% | 22,000 |
| Capital expenditures (construction base) | 7,419 | 8,438 | 5,651 | 10,055 | 7,760 | $(2,294)$ | (22.8)\% | 21,000 |
| Depreciation and amortization | 6,830 | 8,230 | 8,062 | 7,537 | 7,211 | (326) | (4.3)\% | 15,000 |
| Number of Employees (consolidated) | 5,949 | 6,339 | 6,276 | 6,497 | 6,771 | 274 | 4.2\% | - |
| (Reference) |  |  |  |  |  |  |  |  |
| Operating profit before amortization of goodwill, others | 9,326 | 11,545 | 12,629 | 14,227 | 15,511 | 1,283 | 9.0\% | 29,700 |
| Amortization of goodwill, others | 724 | 1,141 | 1,133 | 1,124 | 1,104 | (20) | (1.8)\% | 2,200 |


| [Balance Sheet Trends] | (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of } \\ \text { March 31, } 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { March 31, } 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { March 31, } 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { March 31, } 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \begin{array}{c} \text { September } 30, \\ 2018 \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \text { vs. as of } \\ \text { March } 31,2018 \end{gathered}$ |  |
| Current assets | 229,804 | 233,398 | 238,858 | 260,751 | 268,028 | 7,276 |  |
| Property, plant and equipment, and intangible assets | 170,332 | 169,829 | 159,929 | 163,352 | 164,753 | 1,401 |  |
| Investments and other assets | 149,170 | 147,077 | 158,779 | 167,408 | 173,636 | 6,227 |  |
| Total assets | 549,307 | 550,305 | 557,568 | 591,512 | 606,418 | 14,905 |  |
| Current liabilities | 112,240 | 106,802 | 89,833 | 114,189 | 116,514 | 2,324 |  |
| Non-current liabilities | 58,351 | 57,017 | 60,928 | 63,528 | 65,943 | 2,414 |  |
| Equity capital | 367,081 | 373,375 | 393,620 | 399,278 | 409,544 | 10,266 |  |
| (Equity ratio) | 66.8\% | 67.8\% | 70.6\% | 67.5\% | 67.5\% | 0.0\% |  |
| Subscription rights to shares | 179 | 147 | 175 | 189 | 181 | (7) |  |
| Non-controlling interests | 11,454 | 12,962 | 13,009 | 14,327 | 14,235 | (91) |  |
| Total liabilities and net assets | 549,307 | 550,305 | 557,568 | 591,512 | 606,418 | 14,905 |  |
| [Shareholders' Equity and Dividends] |  |  |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { As of } \\ \text { March 31, } 2015 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { March 31, } 2016 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As of } \\ \text { March 31, } 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As of } \\ \text { March 31, } 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As of } \\ \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ | vs. as of March 31,2018 | $\begin{aligned} & \hline \text { FY2019 } \\ & \text { Forecast } \\ & \hline \end{aligned}$ |
| Net assets per share (Yen) *2 $1,218.49$ $1,237.64$ $1,303.45$ $1,344.68$  $1,379.02$  |  |  |  |  |  |  | - |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2015 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2016 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2017 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \end{gathered}$ | $\begin{gathered} \hline \text { vs. 2Q } \\ \text { FY2018 } \\ \hline \end{gathered}$ | FY2019 Forecast |
| Earnings per share (Yen) ${ }^{* 1,2}$ | 23.84 | 27.69 | 33.63 | 35.17 | 37.41 | 2.24 | 74.09 |
| Fully diluted earnings per share (Yen) *1,2 | 23.82 | 27.64 | 33.59 | 35.14 | 37.37 | 2.23 | - |
| Interim dividend per share (Yen) | 10.00 | 12.00 | 13.00 | 14.00 | 16.00 | 2.00 | - |
| Interim dividend per share after consideration of stock split (Yen)*1 | 9.09 | 12.00 | 13.00 | 14.00 | 16.00 | 2.00 | - |
| Total interim dividends (Millions of yen) | 2,737 | 3,619 | 3,924 | 4,161 | 4,754 | 593 | - |

(*1) Stock splits (1.1-for-1) were conducted on October 1, 2014. Above figures were calculated as if the stock splits took place at the beginning of the year ended March $31,2015$.
(*2) From the period ended September 30, 2017, in the calculation of earnings per share and net assets per share, Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan, included as part of treasury shares under shareholders' equity, are considered part of treasury shares excluded from the calculation of total shares.

|  | As of <br> March 31, 2014 | As of <br> March 31, 2015 | As of <br> March 31, 2016 | As of <br> March 31, 2017 | As of <br> March 31, 2018 | $\begin{gathered} \text { As of } \\ \text { September } 30,2018 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shares issued and outstanding at end of period(Thousand shares) | 273,498 | 301,341 | 301,764 | 302,064 | 297,013 | 297,064 |
| Share price at end of period (Yen) | 1,134 | 1,414 | 1,789 | 1,661 | 2,109 | 2,490 |
| Total market value of shares (Millions of yen) | 310,147 | 426,096 | 539,857 | 501,729 | 626,400 | 739,690 |



| (Yen) Net assets per share | Net assets per share |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $1,500$ |  |  |  |  |
| $1,400 \quad 1,303.45-1,344.68 \ldots 1,379.02$ |  |  |  |  |
| 1,300 |  |  |  |  |
| 1,200 1,21 |  |  |  |  |
| 1,100 |  |  |  |  |
| 1,000 |  |  |  |  |
| As of March 31, 2015 | As of March 31 2016 | As of March 31, 2017 | As of March 31 2018 | As of September 30, 2018 |



## II. Consolidated Statements of Income

## 1. Consolidated Statements of Income

|  |  |  | (Millions of yen) |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2Q | 2Q | YoY | FY2019 |
|  | FY2018 | FY2019 | Change | Forecast |
|  |  |  |  |  |
| Net sales | 262,140 | 284,289 | 22,149 | 565,000 |


| Cost of sales | 182,281 | 202,541 | 20,259 | - |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | - |
| Gross profit | 79,858 | 81,748 | 1,889 | - |


| Selling, general and administrative expenses | 66,755 | 67,341 | 585 | - |
| :---: | :---: | :---: | :---: | :---: |
| Sales freight expenses | 17,857 | 17,968 | 111 | - |
| Sales promotion expenses | 20,258 | 20,151 | (107) | - |
| Personnel expenses | 14,455 | 14,892 | 437 | - |
| Non-personnel expenses | 14,184 | 14,328 | 144 | - |
| Operating profit | 13,102 | 14,406 | 1,304 | 27,500 |


| Non-operating income | 2,749 | 2,570 | (179) | 2019 Forecast (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | 103 | 188 | 84 |  |  |
| Dividend income | 1,158 | 1,273 | 115 |  |  |
| Share of profit of entities accounted for using equity method | 1,189 | 695 | (493) | Non-operating income (expenses) | 4,500 2,500 |
| Other | 298 | 412 | 113 | Equity in earnings (losses) of affiliates | ,200 |
| Non-operating expenses | 258 | 167 | (91) | Other | 800 |
| Interest expenses | 99 | 106 | 6 |  |  |
| Foreign exchange losses | 23 | 0 | (23) |  |  |
| Share issuance cost | 53 | 3 | (50) |  |  |
| Other | 81 | 57 | (24) |  |  |


| Ordinary profit | 15,593 | 16,809 | 1,216 | 32,000 |
| :---: | :---: | :---: | :---: | :---: |
| Extraordinary income | 278 | 90 | (188) |  |
| Gain on sales of non-current assets | 276 | 73 | (202) |  |
| Gain on sales of investment securities | 2 | 16 | 14 |  |
| Extraordinary losses | 184 | 194 | 9 |  |
| Loss on retirement of non-current assets | 184 | 194 | 9 |  |
| Profit before income taxes | 15,687 | 16,706 | 1,018 | - |


|  | 4,423 | 4,809 | 386 |  |
| :--- | :---: | :---: | :---: | :---: |
| Income taxes |  |  |  |  |
|  | 11,264 | 11,897 | 632 | - |
| Profit |  |  |  |  |
|  | 710 | 788 | 77 | 2 |
| Profit attributable to non-controlling interests |  |  |  | 22,000 |

## 2. Net Sales, Operating Profit and Non-operating Income (Expenses) by Segment

[Net Sales by Segment]

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \end{gathered}$ | YoY <br> Change | Change (\%) | FY2019 <br> Forecast |
| Flour Milling | 113,868 | 120,668 | 6,799 | 6.0\% | 246,000 |
| Processed Food | 127,340 | 130,736 | 3,396 | 2.7\% | 261,000 |
| Others | 20,931 | 32,884 | 11,953 | 57.1\% | 58,000 |
| Total | 262,140 | 284,289 | 22,149 | 8.4\% | 565,000 |


| Overseas Sales (included in sales data above) |  |  |  |  | (Millions of yen) <br> FY2019 <br> Forecast | Currency Exchange Rates |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \end{gathered}$ | YoY <br> Change |  |  |  | $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \end{gathered}$ | FY2019 <br> (Projection) |
| Flour Milling * | 38,410 | 41,067 | 2,656 | (978) | 82,100 | USD | 112.91 | 109.40 | 107.00 |
| Processed Food* | 5,441 | 6,506 | 1,065 | 106 | 13,300 | CAD | 84.12 | 84.15 | 85.00 |
| Others | 2,465 | 2,422 | (43) | (8) | 5,200 | THB | 3.24 | 3.39 | 3.40 |
| Total | 46,317 | 49,996 | 3,679 | (879) | 100,600 | NZD | 79.70 | 75.89 | 79.00 |

*Due to changes in the fiscal year-end of all overseas subsidiaries in the Flour Milling Business and certain overseas subsidiar ies in the Processed Food Business during the current fiscal year, performance figures for the 2Q FY2018 period above are for January to June (or February to July), and April to September for the 2Q FY2019 period

(Analysis of Net Sales Difference from Previous Year)
+22.1 billon yen
(Billions of yen)

| Flour Milling | +6.8 | - Domestic wheat flour shipments (+0.0\%) | +0.0 |
| :---: | :---: | :---: | :---: |
|  |  | - Flour price revisions, others accompanying revised wheat prices | +4.0 |
|  |  | - Bran prices | +0.2 |
|  |  | - Overseas sales, others | +2.6 |
| Processed Food | +3.4 | - Processed Food sales | +1.9 |
|  |  | (Household-use flour sales | (0.2) |
|  |  | Prepared mix product sales | +0.8 |
|  |  | Pasta-related sales | (0.1) |
|  |  | Frozen food sales | (1.1) |
|  |  | Prepared dishes and other prepared foods sales | +2.1 |
|  |  | Overseas processed food sales | +0.4 |
|  |  | Other | +0.0 |
|  |  | - Oriental Yeast sales | +1.0 |
|  |  | - Nisshin Pharma sales | +0.5 |
| Others | +11.9 | - Nisshin Petfood sales | (0.2) |
|  |  | - NBC Meshtec sales | +0.1 |
|  |  | - Facility construction sales, others (Nisshin Engineering, others) | +12.0 |

[Operating Profit by Segment]

|  |  |  |  | (Millions of yen) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Overseas Operating Profit (included in profit data above) *

| $\begin{gathered} \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \end{gathered}$ | YoY Change | $\begin{aligned} & \text { Impact of } \\ & \text { currency } \\ & \text { exchange rate } \\ & \text { fluctuations } \end{aligned}$ | Change (\%) | FY2019 <br> Forecast |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,594 | 2,048 | 453 | 18 | 28.4\% | 4,600 |

*Due to changes in the fiscal year-end of all overseas subsidiaries in the Flour Milling Business and certain overseas subsidiaries in the Processed Food Business during the current fiscal year, performance figures for the 2Q FY2018 period above are for January to June (or February to July), and April to September for the 2Q FY2019 period.

(Analysis of Operating Profit Difference from Previous Year)
$\frac{+1.3 \text { billon yen }}{\text { (Billions of yen) }}$

| Flour Milling | +0.6 | - Domestic wheat flour shipment volume | +0.0 |
| :---: | :---: | :---: | :---: |
|  |  | - Sales expansion costs | (0.1) |
|  |  | - Bran prices | +0.3 |
|  |  | - Cost related | +0.0 |
|  |  | - Overseas subsidiaries, others | +0.4 |
| Processed Food | +0.1 | - Shipment volume | +1.0 |
|  |  | - Sales expansion costs | (0.1) |
|  |  | - Cost related | (0.8) |
|  |  | - Overseas subsidiaries, others | (0.0) |
| Others | +0.6 | - Sales | +1.7 |
|  |  | - Cost related, others | (1.1) |
| Eliminations/Corporate | (0.0) | - Others | (0.0) |

[Non-operating income (expenses)]
(Millions of yen)

|  | 2Q FY2018 | 2Q FY2019 | YoY Change |
| :--- | ---: | ---: | ---: |
| Net financial income | 1,162 | 1,356 | 193 |
| Equity in earnings (losses) of affiliates | 1,189 | 695 | $(493)$ |
| Other | 139 | 351 | 211 |
| Non-operating income (expenses) | 2,490 | 2,403 | $(87)$ |

## III. Consolidated Balance Sheets

| [Assets] | (Millions of yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | As of March 31, 2018 | As of September 30, 2018 | vs. as of <br> March 31, 2018 |
| Total assets | 591,512 | 606,418 | 14,905 |
| Current assets | 260,751 | 268,028 | 7,276 |
| Cash and deposits | 91,635 | 95,129 | 3,493 |
| Notes and accounts receivable - trade | 79,676 | 86,527 | 6,851 |
| Securities | 7,857 | 6,834 | $(1,023)$ |
| Inventories | 71,882 | 70,793 | $(1,089)$ |
| Other | 9,892 | 8,987 | (905) |
| Allowance for doubtful accounts | (193) | (243) | (50) |
| Non-current assets | 330,761 | 338,390 | 7,628 |
| Property, plant and equipment | 150,942 | 153,270 | 2,327 |
| Buildings and structures, net | 55,979 | 55,624 | (355) |
| Machinery, equipment and vehicles, net | 38,700 | 38,193 | (507) |
| Land | 42,208 | 42,360 | 152 |
| Other, net | 14,054 | 17,092 | 3,037 |
| Intangible assets | 12,409 | 11,482 | (926) |
| Goodwill | 5,623 | 5,481 | (141) |
| Other | 6,786 | 6,001 | (784) |
| Investments and other assets | 167,408 | 173,636 | 6,227 |
| Investment securities | 158,211 | 164,596 | 6,385 |
| Other | 9,322 | 9,163 | (159) |
| Allowance for doubtful accounts | (125) | (123) | 1 |

○ Impact After Fair Market Accounting (Billions of yen)

|  | As of <br> March 31, 2018 | As of September 30, 2018 | vs. as of <br> March 31, 2018 |
| :---: | :---: | :---: | :---: |
| Fair market valuation differences for available-for-sale securities | 99.6 | 105.9 | 6.3 |
| Deferred tax liabilities, others | 30.1 | 32.0 | 1.9 |
| Increase in shareholders' equity | 69.5 | 73.9 | 4.4 |


| [Liabilities and Net Assets] |
| :--- | :--- | :--- |


| Total net assets | 413,794 | 423,961 | 10,166 |
| :---: | :---: | :---: | :---: |
| Shareholders' equity | 324,732 | 331,631 | 6,899 |
| Capital stock | 17,117 | 17,117 | - |
| Capital surplus | 12,894 | 12,881 | (12) |
| Retained earnings | 306,415 | 313,299 | 6,884 |
| Treasury shares | $(11,695)$ | $(11,668)$ | 27 |
| Accumulated other comprehensive income | 74,546 | 77,912 | 3,366 |
| Valuation difference on available-for-sale securities | 69,467 | 73,900 | 4,433 |
| Deferred gains or losses on hedges | (473) | (35) | 437 |
| Foreign currency translation adjustment | 6,352 | 4,795 | $(1,557)$ |
| Remeasurements of defined benefit plans | (800) | (746) | 53 |
| Subscription rights to shares | 189 | 181 | (7) |
| Non-controlling interests | 14,327 | 14,235 | (91) |
| Total liabilities and net assets | 591,512 | 606,418 | 14,905 |

## IV. Consolidated Statements of Cash Flows

| (Millions of yen) |
| :--- | :--- | :--- | :--- | :--- |

Cash flows from investing activities

| Payments into time deposits | (2,185) | (516) | 1,669 |
| :---: | :---: | :---: | :---: |
| Proceeds from withdrawal of time deposits | 2,041 | 516 | $(1,525)$ |
| Purchase of securities | $(1,717)$ | $(1,026)$ | 691 |
| Proceeds from sales of securities | 1,726 | 1,032 | (694) |
| Purchase of property, plant, and equipment and intangible assets | (9,861) | $(7,731)$ | 2,130 |
| Purchase of investment securities | (19) | (190) | (170) |
| Proceeds from sales of investment securities | 2 | 27 | 25 |
| Purchase of shares of subsidiaries and associates | (40) | (125) | (85) |
| Other, net | (76) | (157) | (80) |
| Net cash provided by (used in) investing activities | $(10,131)$ | $(8,171)$ | 1,959 |

Cash flows from financing activities

| Increase in short-term loans payable | - | 886 | 886 |
| :---: | :---: | :---: | :---: |
| Decrease in short-term loans payable | $(4,084)$ | (338) | 3,746 |
| Proceeds from long-term loans payable | 3,387 | 1,094 | $(2,293)$ |
| Proceeds from sales of treasury shares | 183 | 178 | (4) |
| Purchase of treasury shares | $(9,427)$ | (189) | 9,237 |
| Cash dividends paid | $(3,926)$ | $(4,455)$ | (528) |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | - | (180) | (180) |
| Other, net | (598) | (632) | (33) |
| Net cash provided by (used in) financing activities | $(14,467)$ | $(3,636)$ | 10,830 |
| Effect of exchange rate changes on cash and cash equivalents | 145 | (584) | (729) |
| Net increase (decrease) in cash and cash equivalents | $(1,999)$ | 3,512 | 5,512 |
| Increase (decrease) in cash and cash equivalents resulting from change of fiscal year-end of subsidiaries | - | $(1,006)$ | $(1,006)$ |
| Cash and cash equivalents at end of period | 88,837 | 100,967 | 12,130 |

## V. Consolidated ROE

|  | FY2015 | FY2016 | FY2017 | FY2018 | 2Q <br> FY2019 | vs. <br> FY2018 |  | FY2019 <br> Forecast |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ROE (\%) | $4.6 \%$ | $4.8 \%$ | $5.1 \%$ | $5.4 \%$ | $5.5 \%$ | $0.1 \%$ | $5.4 \%$ |  |
| Net income to net sales ratio (\%) | $3.0 \%$ | $3.2 \%$ | $3.7 \%$ | $4.0 \%$ | $3.9 \%$ | $(0.1) \%$ | $3.9 \%$ |  |
| Average total asset turnover (Times) | 1.0 | 1.0 | 1.0 | 0.9 | 0.9 | 0.0 | - |  |




