# Deloitte.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nisshin Seifun Group Inc.:

We have audited the accompanying consolidated balance sheet of Nisshin Seifun Group Inc. and its consolidated subsidiaries as of March 31, 2019, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nisshin Seifun Group Inc. and its consolidated subsidiaries as of March 31, 2019, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Convenience Translation**

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

June 26, 2019 (September 5, 2019 as to Notes 3 and 22)

|  |          |           | Thousands of U.S. Dollars |  |
|--|----------|-----------|---------------------------|--|
|  | Millio   | ns of Yen | (Note 1)                  |  |
| ASSETS   | 2019     | 2018      | 2019                      | LIABILITIES AND EQUITY   |
| CURRENT ASSETS:  |          |           |                           | CURRENT LIABILITIES:   |
| Cash and deposits (Notes 15 and 17)                        | ¥101,974 | ¥91,635   | \$918,767                 | Short-term bank loans (Note 5)   |
| Marketable securities (Notes 15 and 17)                    | 7,336    | 7,857     | 66,096                    | Current portion of long-term debt (Note 5)                                   |
| Receivables (Note 15):                                     | .,       | .,        |                           | Payables (Note 15):  |
| Trade notes and accounts                                   | 76,245   | 79,676    | 686,954                   | Trade notes and accounts   |
| Other  | 2,032    | 1,489     | 18,308                    | Income taxes payable   |
| Allowance for doubtful accounts                            | (232)    | (193)     | (2,090)                   | Accrued expenses   |
| Inventories (Note 4)                                       | 73,348   | 71,882    | 660,852                   | Other  |
| Other  | 7,465    | 8,402     | 67,258                    |  |
|  | 7,405    | 0,402     | 01,250                    | Total current liabilities  |
| Total current assets                                       | 268,170  | 260,751   | 2,416,164                 | LONG-TERM LIABILITIES:   |
|  |          |           |                           | Long-term debt (Note 5)  |
| PROPERTY, PLANT AND EQUIPMENT                              |          |           |                           | Liability for retirement benefits (Note 6)                                   |
| Land   | 42,611   | 42,208    | 383,917                   | Provision for repairs  |
| Buildings and structures                                   | 58,308   | 55,979    | 525,345                   | Long-term deposits received  |
| Machinery and equipment                                    | 41,393   | 38,700    | 372,944                   | Deferred tax liabilities (Note 12)   |
| Construction in progress                                   | 10,030   | 10,337    | 90,369                    | Other  |
| Other  | 3,974    | 3,716     | 35,805                    | Otter  |
| Total property, plant and equipment                        | 156,317  | 150,942   | 1,408,388                 | Total long-term liabilities  |
|  |          |           |                           | EQUITY (Notes 7, 8 and 9):   |
| INVESTMENTS AND OTHER ASSETS:                              | 100 (07  | 100 010   | 1 105 150                 | Common stock—authorized, 932,856,000 shares; issue                           |
| Investment securities (Note 16)                            | 122,697  | 132,019   | 1,105,478                 | 304,357,891 shares in 2019 and 2018  |
| Investments in and advances to unconsolidated subsidiaries | 26062    | 0 < 101   | 2 12 022                  | Capital surplus  |
| and associated companies                                   | 26,962   | 26,191    | 242,923                   | Stock acquisition rights   |
| Net defined benefit asset (Note 6)                         | 277      | 238       | 2,496                     | Retained earnings  |
| Deferred tax assets (Note 12)                              | 6,064    | 5,754     | 54,636                    | Treasury stock—at cost, 7,234,479 shares in 2019                             |
| Goodwill   | 5,016    | 5,623     | 45,193                    | and 7,426,065 shares in 2018   |
| Intangibles  | 5,446    | 6,786     | 49,067                    | Accumulated other comprehensive income:                                      |
| Other assets   | 3,924    | 3,329     | 35,355                    | Unrealized gain on available-for-sale securities                             |
| Allowance for doubtful accounts                            | (122)    | (125)     | (1,099)                   | Deferred loss on derivatives under hedge accounting                          |
| Total investments and other assets                         | 170,264  | 179,817   | 1,534,048                 | Foreign currency translation adjustments<br>Defined retirement benefit plans |
| TOTAL  | ¥594,754 | ¥591,512  | \$5,358,627               | Total<br>Noncontrolling interests  |

See notes to consolidated financial statements.

Total equity

TOTAL

|    |          |            | Thousands of |
|----|----------|------------|--------------|
|    |          |            | Thousands of |
|    | NC:11: - | and of Van | U.S. Dollars |
|    |          | ons of Yen | (Note 1)     |
| -  | 2019     | 2018       | 2019         |
|    |          |            |              |
| ¥  | 8,558    | ¥ 6,714    | \$ 77,106    |
|    | 1,319    | 1,547      | 11,884       |
|    | 54,936   | 58,492     | 494,964      |
|    | 5,217    | 4,397      | 47,004       |
|    | 20,195   | 19,513     | 181,953      |
|    | 24,579   | 23,524     | 221,452      |
|    |          |            | <u></u>      |
| _1 | 14,806   | 114,189    | 1,034,381    |
|    |          |            |              |
|    | 7,531    | 7,859      | 67,853       |
|    | 21,169   | 20,782     | 190,729      |
|    | 1,464    | 1,159      | 13,190       |
|    | 5,492    | 5,402      | 49,482       |
|    | 24,664   | 27,184     | 222,218      |
|    | 776      | 1,139      | 6,992        |
|    |          |            |              |
|    | 61,098   | 63,528     | 550,482      |
|    |          |            |              |
|    | 17,117   | 17,117     | 154,221      |
|    | 12,882   | 12,894     | 116,065      |
|    | 12,002   | 12,094     | 1,505        |
| -  | 319,705  | 306,415    | 2,880,485    |
| -  | ,705     | 500,415    | 2,000,403    |
| (  | (11,403) | (11,695)   | (102,739)    |
|    | 62,669   | 69,467     | 564,636      |
|    | (393)    | (473)      | (3,541)      |
|    | 4,086    | 6,352      | 36,814       |
|    | (728)    | (800)      | (6,559)      |
| Z  | 404,105  | 399,467    | 3,640,914    |
|    | 14,743   | 14,327     | 132,832      |
| 2  | 118,848  | 413,794    | 3,773,745    |
| ¥5 | 594,754  | ¥591,512   | \$5,358,627  |
|    |          |            |              |

|  | Million<br>2019   | s of Yen<br>2018  | Thousands of<br>U.S. Dollars<br>(Note 1)<br>2019  |
|--|---|---|---|
| NET SALES  | ¥565,343  | ¥540,094  | \$5,093,639   |
| COST OF SALES  | 401,584   | 378,742   | 3,618,200   |
| Gross profit   | 163,759   | 161,352   | 1,475,439   |
| SELLING, GENERAL AND ADMINISTRATIVE<br>EXPENSES (Notes 7, 10 and 11)   | 136,842   | 134,152   | 1,232,922   |
| Operating income   | 26,916  | 27,200  | 242,508   |
| OTHER INCOME (EXPENSES):<br>Interest income<br>Dividend income<br>Interest expense<br>Rent income<br>Loss on disaster<br>Gain on sales of fixed assets<br>Gain on sales of securities<br>Loss on disposal of fixed assets<br>Loss on disposal of fixed assets<br>Loss on impairment of long-lived assets<br>Equity in earnings of unconsolidated subsidiaries<br>and associated companies<br>Other—net | $458 \\ 2,655 \\ (257) \\ 275 \\ (108) \\ 201 \\ 1,379 \\ (457) \\ (72) \\ 1,647 \\ 476 \\ \hline 6,198 \\ 22,112 \\ 1,22,112 \\ 1,23,122 \\ 1,24,122 \\ 1,25,122 \\$ | 305 2,412 (221) 284 1,007 357 (605) (129) 1,771 49 5,230 22,430 | $4,126 \\ 23,921 \\ (2,316) \\ 2,478 \\ (973) \\ 1,811 \\ 12,425 \\ (4,117) \\ (649) \\ 14,839 \\ 4,289 \\ \hline 55,843 \\ 208,242 \\ \hline $ |
| INCOME BEFORE INCOME TAXES<br>INCOME TAXES (Note 12):<br>Current<br>Deferred   | <u>33,113</u><br>9,417<br><u>109</u>  | 32,430<br>8,664<br>1,096  | 298,342<br>84,845<br>982  |
| Total income taxes   | 9,526   | 9,760   | 85,828  |
| NET INCOME   | 23,586  | 22,669  | 212,506   |
| NET INCOME ATTRIBUTABLE TO<br>NONCONTROLLING INTERESTS   | 1,317   | 1,330   | 11,866  |
| NET INCOME ATTRIBUTABLE TO OWNERS<br>OF THE PARENT   | ¥ 22,268  | ¥ 21,339  | \$ 200,631  |

|                                       | Y      | U.S. Dollars |        |  |
|---------------------------------------|--------|--------------|--------|--|
| PER SHARE OF COMMON STOCK (Notes 14): |        |              |        |  |
| Basic earnings per share              | ¥74.98 | ¥71.47       | \$0.68 |  |
| Diluted earnings per share            | 74.90  | 71.40        | 0.67   |  |
| Cash dividends applicable to the year | 32.00  | 29.00        | 0.29   |  |

See notes to consolidated financial statements.

## Nisshin Seifun Group Inc. and Consolidated Subsidiaries Consolidated Statement of Comprehensive Income Year Ended March 31, 2019

|  |                   | s of Yen          | Thousands of<br>U.S. Dollars<br>(Note 1) |
|--|-------------------|-------------------|--|
|  | 2019              | 2018              | 2019                                     |
| NET INCOME   | ¥ 23,586          | ¥ 22,669          | \$ 212,506                               |
| OTHER COMPREHENSIVE INCOME (Note 19):  |                   |                   |  |
| Unrealized gain (loss) on available-for-sale securities  | (6,770)           | 3,945             | (60,996)                                 |
| Deferred gain (loss) on derivatives under hedge<br>accounting                                      | 95                | (570)             | 856                                      |
| Foreign currency translation adjustments   | 172               | (1,118)           | 1,550                                    |
| Defined retirement benefit plans   | 44                | 109               | 396                                      |
| Share of other comprehensive income (loss) in associates   | (85)              | 111               | (766)                                    |
| Total other comprehensive income (loss)  | (6,543)           | 2,478             | (58,951)                                 |
| COMPREHENSIVE INCOME   | ¥ 17,043          | ¥ 25,148          | \$ 153,554                               |
| TOTAL COMPREHENSIVE INCOME<br>ATTRIBUTABLE TO:<br>Owners of the parent<br>Noncontrolling interests | ¥ 15,965<br>1,077 | ¥ 23,419<br>1,728 | \$ 143,842<br>9,704                      |

See notes to consolidated financial statements.

## Nisshin Seifun Group Inc. and Consolidated Subsidiaries Consolidated Statement of Changes in Equity Year Ended March 31, 2019

| Outstanding       Str         BALANCE, APRIL 1, 2017       301,983 ¥ 1'         Net income attributable to owners of the parent       301,983 ¥ 1'         Cash dividends, ¥7.00 per share       (5,426)         Purchase of treasury stock       374         Change in the parent's ownership interest due to transactions with noncontrolling interests       374         Net income attributable to owners of the parent       374         Cash dividends, ¥31.00 per share       296,931         Purchase of treasury stock       (85)         Disposal of treasury stock       (85)         Disposal of treasury stock       277         Change in the year       277         BALANCE, MARCH 31, 2018       277         Change of fiscal term of consolidated subsidiaries       277         Change in the year       297,123         BALANCE, MARCH 31, 2019       297,123         Y 1'       297,123         BALANCE, MARCH 31, 2019       297,123         State       State         BALANCE, MARCH 31, 2018       \$ 154         Net income attributable to owners of the parent       State         Comment       State         Cash dividends, \$0.28per share       \$ 154 | 0mmon<br>Stock<br>17,117<br>17,117 | Surplus<br>17 ¥ 12,898<br>(3)<br>0 | Acq<br>R | tock<br>uisition<br>ights<br>175 | Retained<br>Earnings<br>¥ 293,165<br>21,339<br>(8,088) | Treasury<br>Stock<br>¥ (2,026)<br>(10,164)<br>495 | Unrealized<br>Gain (Loss)<br>on Available-<br>for-Sale<br>Securities | nulated Other C<br>Deferred<br>Gain (Loss) on<br>Derivatives<br>under Hedge<br>Accounting<br>¥ 93 | Foreign<br>Currency<br>Translation<br>Adjustments<br>¥ 7,836 | Defined<br>Retirement<br>Benefit Plans | 21,339   | Noncontroll<br>ing<br>Interests<br>¥ 13,009 | Total<br>Equity<br>¥ 406,805                     |
|---|------------------------------------|------------------------------------|----------|----------------------------------|--|---|--|---|--|--|--|---|--|
| Net income attributable to owners of the parent       (5,426)         Cash dividends, ¥27.00 per share       (5,426)         Purchase of treasury stock       374         Change in the parent's ownership interest due to transactions with noncontrolling interests       374         Net income attributable to owners of the parent       296,931       17         Net income attributable to owners of the parent       (85)       277         Change of treasury stock       (85)       277         Change of fiscal term of consolidated subsidiaries       277       (hange in the year         BALANCE, MARCH 31, 2019       297,123       ¥       17         Met change in the parent's ownership interest due to transactions with noncontrolling interests       277       (hange in the parent's ownership interest due to transactions       277         Change in the year       297,123       ¥       17         BALANCE, MARCH 31, 2019       297,123       ¥       17         BALANCE, MARCH 31, 2018       \$       154         Net income attributable to owners of the parent       \$       5154         Stationary       \$       154                          |                                    | (3)                                | ¥        |                                  | 21,339   | (10,164)  | ¥ 65,475   | ¥ 93  | ¥ 7,836  | ¥ (939)                                | 21,339   | ¥ 13,009                                    | ,  |
| Cash dividends, ¥27.00 per share<br>Purchase of treasury stock (5,426)<br>Disposal of treasury stock 374<br>Change in the parent's ownership interest due to transactions<br>with noncontrolling interests<br>Net change in the year 296,931 1'<br>Net income attributable to owners of the parent<br>Cash dividends, ¥31.00 per share<br>Purchase of treasury stock (85)<br>Disposal of treasury stock 277<br>Change of fiscal term of consolidated subsidiaries<br>Change in the parent's ownership interest due to transactions<br>with noncontrolling interests<br>Net change in the year 297,123 ¥ 1'<br>BALANCE, MARCH 31, 2019 297,123 ¥ 1'<br>BALANCE, MARCH 31, 2019 \$154<br>Net income attributable to owners of the parent<br>Cash dividends, \$0.28per share   | 17,117                             | 0                                  |          | 13                               |  |   |  |   |  |  |  |   | <b>a</b> /                                       |
| with noncontrolling interests   | 17,117                             | <u> </u>                           |          | 13                               |  |   |  |   |  |  | (8,088)<br>(10,164)<br>491                       |   | 21,339<br>(8,088<br>(10,164<br>491               |
| Net income attributable to owners of the parent       (85)         Cash dividends, ¥31.00 per share       (85)         Purchase of treasury stock       (85)         Disposal of treasury stock       277         Change of fiscal term of consolidated subsidiaries       277         Change in the parent's ownership interest due to transactions       277         With noncontrolling interests       297,123         Wet change in the year       297,123         BALANCE, MARCH 31, 2019       297,123         BALANCE, MARCH 31, 2018       \$ 154         Net income attributable to owners of the parent       \$ 154         Net income attributable to owners of the parent       \$ 154  | 17,117                             | 17 12,894                          |          |                                  |  |   | 3,991  | (567)   | (1,483)  | 138                                    | 0<br>2,093                                       | 1,318                                       | 0<br>3,411                                       |
| Cash dividends, ¥31.00 per share<br>Purchase of treasury stock (85)<br>Disposal of treasury stock 277<br>Change of fiscal term of consolidated subsidiaries<br>Change in the parent's ownership interest due to transactions<br>with noncontrolling interests<br>Net change in the year<br>BALANCE, MARCH 31, 2019 297,123 ¥ 1′<br>BALANCE, MARCH 31, 2019 \$297,123 ¥ 1′<br>BALANCE, MARCH 31, 2018 \$154<br>Net income attributable to owners of the parent<br>Cash dividends, \$0.28per share  |                                    |                                    |          | 189                              | 306,415  | (11,695)  | 69,467   | (473)   | 6,352  | (800)                                  | 399,467  | 14,327                                      | 413,794  |
| with noncontrolling interests<br>Net change in the year<br>BALANCE, MARCH 31, 2019<br>$297,123 \times 1^{\prime}$<br>BALANCE, MARCH 31, 2018<br>BALANCE, MARCH 31, 2018<br>Net income attributable to owners of the parent<br>Cash dividends, \$0.28per share   |                                    | (37)                               |          |                                  | 22,268<br>(9,209)<br>230                               | (190)<br>483                                      |  |   |  |  | 22,268<br>(9,209)<br>(190)<br>445<br>230         |   | 22,268<br>(9,209)<br>(190)<br>445<br>230         |
| Com<br>Stc<br>BALANCE, MARCH 31, 2018 \$ 154<br>Net income attributable to owners of the parent<br>Cash dividends, \$0.28per share  |                                    | 26                                 |          | (21)                             |  |   | (6,797)  | 80  | (2,266)  | 72                                     | 26<br>(8,932)                                    | 415   | 26<br>(8,517                                     |
| Stor         BALANCE, MARCH 31, 2018         Net income attributable to owners of the parent         Cash dividends, \$0.28per share  | 17,117                             | 17 ¥ 12,882                        | ¥        | 167                              | ¥ 319,705  | ¥ (11,403)  | ¥ 62,669   | ¥ (393)   | ¥ 4,086  | ¥ (728)                                | ¥ 404,105  | ¥ 14,743                                    | ¥ 418,848  |
| Stor         BALANCE, MARCH 31, 2018         Net income attributable to owners of the parent         Cash dividends, \$0.28per share  |                                    |                                    |          |                                  |  |   |  | U.S. Dollars (N   |  |  |  |   |  |
| Std         BALANCE, MARCH 31, 2018         Net income attributable to owners of the parent         Cash dividends, \$0.28per share   |                                    |                                    |          |                                  |  |   | Accur<br>Unrealized  | nulated Other C<br>Deferred   | omprehensive I   | ncome                                  |  |   |  |
| Net income attributable to owners of the parent<br>Cash dividends, \$0.28per share  | ommon<br>Stock                     | n Capital<br>Surplus               | Acq      | tock<br>uisition<br>ights        | Retained<br>Earnings                                   | Treasury<br>Stock                                 |  | Gain (Loss) on<br>Derivatives<br>under Hedge<br>Accounting  | Foreign<br>Currency<br>Translation<br>Adjustments            | Defined<br>Retirement<br>Benefit Plans | Total  | Noncontroll<br>ing<br>Interests             | Total<br>Equity                                  |
| Cash dividends, \$0.28per share   | 54,221                             | 1 \$ 116,173                       | \$       | 1,703                            | \$ 2,760,744   | \$ (105,370)                                      | \$ 625,885   | \$ (4,262)  | \$ 57,230  | \$ (7,208)                             | \$ 3,599,126                                     | \$ 129,084                                  | \$ 3,728,210                                     |
| Purchase of treasury stock<br>Disposal of treasury stock<br>Change of fiscal term of consolidated subsidiaries<br>Change in the parent's ownership interest due to transactions   |                                    | (333)                              |          |                                  | 200,631<br>(82,971)<br>2,072                           | (1,712)<br>4,352                                  |  |   |  |  | 200,631<br>(82,971)<br>(1,712)<br>4,009<br>2,072 |   | 200,631<br>(82,971)<br>(1,712)<br>4,009<br>2,072 |
| with noncontrolling interests<br>Net change in the year   |                                    |                                    |          | (189)                            |  |   | (61,240)   | 721   | (20,416)   | 649                                    | 234<br>(80,476)                                  | 3,739                                       | 234<br>(76,737)                                  |
| BALANCE, MARCH 31, 2019 \$ 154  |                                    | 234                                |          | 1,505                            | \$ 2,880,485   | \$ (102,739)                                      |  |   |  |  | \$ 3,640,914                                     | \$ 132,832                                  | \$ 3,773,745                                     |

See notes to consolidated financial statements.

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## Nisshin Seifun Group Inc. and Consolidated Subsidiaries Consolidated Statement of Cash Flows Year Ended March 31, 2019

| Year Ended March 31, 2019  |     |                   |      |                    | The | ousands of       |
|--|-----|-------------------|------|--------------------|-----|------------------|
|  |     |                   |      |                    |     | S. Dollars       |
|  |     | Million           | s of | f Yen              |     | Note 1)          |
|  |     | 2019              | 5 01 | 2018               | (   | 2019             |
|  |     |                   | -    |                    | _   |                  |
| OPERATING ACTIVITIES:  | \$7 | 22 1 1 2          | \$7  | 22 420             | ¢   | 000 240          |
| Income before income taxes   | ¥   | 33,113            | ¥    | 32,430             | \$  | 298,342          |
| Adjustments for:   |     | (7 105)           |      | (10.710)           |     | (67 420)         |
| Income taxes—paid  |     | (7,485)<br>14,951 |      | (10,710)<br>15,509 |     | (67,439)         |
| Depreciation and amortization<br>Amortization of goodwill                                |     | 14,951            |      | -                  |     | 134,706          |
|  |     | 1,524<br>72       |      | 1,224<br>129       |     | 11,929<br>649    |
| Loss on impairment of long-lived assets<br>Gain on sales of securities                   |     |                   |      |                    |     |                  |
|  |     | (1,379)           |      | (357)              |     | (12,425)         |
| Equity in earnings of unconsolidated subsidiaries<br>and associated companies            |     | (1,647)           |      | (1, 771)           |     | (14.920)         |
| Interest and dividend income   |     |                   |      | (1,771)            |     | (14,839)         |
|  |     | (3,113)           |      | (2,717)            |     | (28,048)         |
| Interest expenses  |     | 257               |      | 221                |     | 2,316            |
| Changes in assets and liabilities:<br>Decrease (increase) in trade notes                 |     |                   |      |                    |     |                  |
|  |     | 2 (07             |      | (10.017)           |     | 24 200           |
| and accounts receivable<br>Increase in inventories                                       |     | 2,697             |      | (10,217)           |     | 24,299           |
| Increase in interest and dividends receivable  |     | (1,700)<br>4,049  |      | (8,010)            |     | (15,317)         |
|  |     | ,                 |      | 3,704              |     | 36,481           |
| Increase (decrease) in trade notes and accounts payable                                  | •   | (2,666)           |      | 18,185             |     | (24,020)         |
| Decrease in interest payable<br>Increase (decrease) in liability for retirement benefits |     | (257)<br>381      |      | (217)<br>(110)     |     | (2,316)<br>3,433 |
| Increase in asset for retirement benefits  |     | (38)              |      | . ,                |     | (342)            |
| Other—net  |     | 1,314             |      | (32)<br>5,607      |     |                  |
|  |     |                   |      |                    |     | 11,839           |
| Total adjustments  |     | 6,760             |      | 10,439             |     | 60,906           |
| Net cash provided by operating activities  |     | 39,873            |      | 42,869             |     | 359,249          |
| INVESTING ACTIVITIES:  |     |                   |      |                    |     |                  |
| Payments into time deposits  |     | (1,425)           |      | (4,369)            |     | (12,839)         |
| Proceeds from withdrawal of time deposits  |     | 513               |      | 5,128              |     | 4,622            |
| Purchase of marketable securities  |     | (2,038)           |      | (2,955)            |     | (18,362)         |
| Proceeds from sales of marketable securities   |     | 2,052             |      | 2,970              |     | 18,488           |
| Purchase of property, plant and equipment  |     | y                 |      | <u> </u>           |     | -,               |
| and intangible assets  | (   | (18,233)          |      | (19,704)           |     | (164,276)        |
| Proceeds from sales of property, plant and equipment                                     |     |                   |      | · · · ·            |     |                  |
| and intangible assets  |     | 44                |      | 898                |     | 396              |
| Purchase of investment securities  |     | (742)             |      | (625)              |     | (6,685)          |
| Proceeds from sales of investment securities   |     | 1,706             |      | 858                |     | 15,371           |
| Purchase of shares of subsidiaries and associates  |     | (125)             |      | (54)               |     | (1,126)          |
| Proceeds from sales of shares of subsidiaries and associates                             |     | -                 |      | 122                |     | -                |
| Other—net  |     | (935)             |      | (334)              |     | (8,424)          |
| Net cash used in investing activities  | (   | (19,184)          |      | (18,067)           |     | (172,844)        |

| FINANCING ACTIVITIES:  |          |          |           |
|--|----------|----------|-----------|
| Increase in short-term bank loans  | 75       | -        | 676       |
| Decrease in short-term bank loans  | (1,636)  | (3,253)  | (14,740)  |
| Proceeds from long-term debt   | 1,105    | 3,369    | 9,956     |
| Proceeds from sales of treasury stock  | 297      | 339      | 2,676     |
| Purchase of treasury stock   | (190)    | (10,164) | (1,712)   |
| Dividends paid   | (9,209)  | (8,088)  | (82,971)  |
| Purchase of shares of subsidiaries that does not result in                                   | (180)    | -        | (1,622)   |
| change in scope of consolidation   |          |          |           |
| Other—net  | (828)    | (795)    | (7,460)   |
|  |          |          |           |
| Net cash used in financing activities  | (10,567) | (18,593) | (95,207)  |
|  |          |          |           |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 9,920    | 7,624    | 89,377    |
| FOREIGN CURRENCY TRANSLATION ADJUSTMENTS<br>ON CASH AND CASH EQUIVALENTS                     | (202)    | 1,415    | (1,820)   |
| DECREASE IN CASH AND CASH EQUIVALENTS FROM<br>ACCOUNTING TERM ALTERATIONS OF<br>SUBSIDIARIES | (1,006)  | -        | (9,064)   |
| CASH AND CASH EQUIVALENTS, BEGINNING OF<br>YEAR  | 98,461   | 90,837   | 887,116   |
| CASH AND CASH EQUIVALENTS, END OF YEAR   | ¥107,374 | ¥98,461  | \$967,420 |

See notes to consolidated financial statements.

## 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2018 consolidated financial statements to conform to the classifications used in 2019.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Nisshin Seifun Group Inc. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of \$110.99 to \$1, the approximate rate of exchange at March 31, 2019. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Japanese yen figures less than a million yen are rounded down to the nearest million yen, except for per share information.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*a. Consolidation*— The accompanying consolidated financial statements include the accounts of the Company and its significant subsidiaries (the "Group"). As of March 31, 2019, the number of consolidated subsidiaries was 48. The newly established subsidiary, Vietnam Nisshin Technomic Co., Ltd., is included in the scope of consolidation from the year ended March 31, 2019.

The assets and liabilities of the subsidiaries are recorded based on the fair value at the time the Company acquires control of the respective subsidiaries, where all significant intercompany balances and transactions have been eliminated on consolidation.

Investments in one (one in 2018) unconsolidated subsidiaries and nine (nine in 2018) associated companies are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material. For consolidated subsidiaries with accounting periods ending on either December 31 or January 31, the Company previously used the financial statements of subsidiaries available as of the respective dates, with adjustments for any material transactions occurring during the period between the subsidiary's fiscal year-end and the consolidated fiscal year-end.

In a move to provide more accurate disclosure on the consolidated financial statements, from the year ended March 31, 2019, the Company adopted an approach whereby certain consolidated subsidiaries (Miller Milling Company, LLC and eight other companies) prepared provisional results as of March 31 for consolidation purposes. Profit and losses for applicable consolidated subsidiaries from January 1, 2018 or February 1, 2018 to March 31, 2018 have been recorded, adjusted as changes in retained earnings. Net increase or decrease in cash and cash equivalents are presented as "Decrease in cash and cash equivalents from the period of subsidiaries" in the consolidated statement of cash flows for the year ended March 31, 2019.

For Thai Nisshin Seifun Co., Ltd. and 11 other companies which have a fiscal year-end of December 31, since the fiscal year-end of each of these companies is within three months of the consolidated fiscal year-end, the current financial statements as of December 31, 2018 and for the year then ended, are used for consolidation purposes. However, material transactions occuring during the period from January 1, 2019 to March 31, 2019 have been adjusted as necessary.

Differences between the investment costs and the fair values of net assets of subsidiaries and entities using equity method have been amortized by the straight-line method over a period of mainly 10 years. Gain arising from a bargain purchase is recognized in the profit in the period.

- *b*. Unification of Accounting Policies Applied to Foreign Subsidiaries for the *Consolidated Financial Statements*—Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification) tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting.
- *c.* Translation of Foreign Currency Accounts Current and non-current receivables and payables denominated in foreign currencies are retranslated

at prevailing rate at that date, and the resulting exchange differences are recognized in profit or loss in the period.

For the purpose of presenting these consolidated financial statements, the assets and liabilities of the Group's overseas subsidiaries are translated into Japanese yen using exchange rates prevailing at the end of each reporting period. Income and expense items are translated at the average exchange rates for the period.

Exchange differences arising, if any, are recognized in other comprehensive income and accumulated in equity (and attributable to non-controlling interests as appropriate).

- *d*. **Business Combinations**—Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date. The acquirer recognizes any bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as capital surplus as long as the parent retains control over its subsidiary.
- *e. Cash and Cash Equivalents* Cash and cash equivalents in the consolidated statement of cash flows comprise securities, time deposits, and certificates of deposit mature within three months of the date of acquisition. They are readily convertible to a known amount of cash and are subject to insignificant risk of changes in value.

Reconciliations between cash and deposits in the consolidated balance sheets and cash and cash equivalents in the consolidated statements of cash flows are presented in Note 17

f. Allowance for Doubtful Accounts— The Company and its domestic consolidated subsidiaries recognize allowance for doubtful debts against trade receivables based on estimated irrecoverable amounts determined by reference to past default experience of the counterparty and an analysis of the counterparty's current financial position. Overseas consolidated subsidiaries recognize allowance for doubtful debts against trade receivables based on estimated irrecoverable amounts.

- *g. Provision for repairs* Certain consolidated subsidiaries recognise provisions for, at management's best estimates, the periodic repair of plant facilities.
- *h. Inventories*—Inventories are stated at the lower of cost or net realizable value. For finished goods, cost for flour and bran is determined by the retail cost method and cost for other products is principally determined by the periodic average method. Costs of raw materials is determined based on a first-in-firstout basis.
- *i. Marketable and Investment Securities* Securities other than those of subsidiaries and affiliates are classified into two categories: held-to-maturity or available-for-sale securities.

Held-to-maturity securities, which are expected to be held to maturity with the positive intention and ability to hold to maturity, are reported at amortized cost. Securities classified as available-for-sale securities with fair market value are reported at fair value with unrealized gains and losses, net of the applicable taxes, reported in a separate component of net assets. Cost of available-for-sale securities with fair market value sold is determined by the moving-average method.

Securities classified as available-for-sale securities without fair market value are stated at cost determined by the moving-average method. For other than temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

*j. Property, Plant and Equipment*— Property, plant and equipment are carried At cost less accumulated depreciation and any accumulated impairment losses.

The Company and its domestic consolidated subsidiaries depreciate property, plant and equipment (other than buildings acquired on or after April 1, 1998, and facilities attached to buildings and structures acquired on or after April 1, 2016, which are depreciated using the straight-line method) using the declining balance method. Property, plant and equipment of its overseas consolidated subsidiaries are depreciated using straight-line method over their estimated useful lives.

Intangible assets are amortized using straight-line method. Software for internal use is carried at cost less accumulated amortization, and it is depreciated over its estimated useful life (mainly five years) using straight line method.

**k.** Long-Lived Assets—The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset

exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

1. **Retirement and Pension Plans**— To provide for employees' and retired pension recipients' retirement benefits, the Group recorded the estimated amount of projected benefit obligation after deducting plan assets at the balance sheet date as net defined benefit asset and net defined benefit liability.

The benefit formula method is used to attribute expected benefits to the period through the end of the year in calculating projected benefit obligation.

Prior service cost is amortized by the straight-line method over a period equal to the average remaining years of service of the participants of the plans (mainly 15 years).

Actuarial gain or loss is amortized primarily by the straight-line method over a period equal to the average remaining years of service of the participants of the plans (mainly 15 years) from the year following the year in which the gain or loss is recognized.

*m. Stock Options*— Compensation expense for employee stock options (which were granted on and after May 1, 2006,) are recognized based on the fair value at the date of grant and over the vesting period as consideration for receiving goods or services. In the balance sheet, the stock option is presented as stock acquisition rights as a separate component of equity until exercised.

#### n. Stock-based Remuneration Plan-

#### (1) Outline of transactions

Under the Plan, the Company shares vested in the Eligible Directors, etc. are acquired by a trust established by the Company (the "Trust") using the money that the Company and the major subsidiaries contribute, and are vested in the Eligible Directors, etc. through the Trust. The Company shares calculated by a specific calculation method and cash for tax purpose, which are determined based on the stock remuneration base amount set out according to the positions and other factors of the Eligible Directors, etc., are vested in and granted to the Eligible Directors, etc. each year.

(2)Accounting method for transactions of delivering the Company's own stock through trusts

In accordance with PITF No. 30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts," upon transfer of treasury stock to the employee stockownership trust (the "Trust") by the entity, any difference between the book value and fair value of the treasury stock is recorded in capital surplus. At year-end, the Company records (1) the Company stock held by the Trust as treasury stock in equity, (2) all other assets and liabilities of the Trust on a line-by-line basis, and (3) a liability/asset for the net of (i) any gain or loss on delivery of the stock by the Trust to the employee shareholding association, (ii) dividends received from the entity for the stock held by the Trust, and (iii) any expenses relating to the Trust.

o. Leases—All finance lease transactions are capitalized to recognize leased

assets and lease obligations in the balance sheet and depreciated by the straight-line method over the lease period, with no residual value.

**p. Income Taxes**— The provision for income taxes is computed based on the profit before tax included in the consolidated statement of income. The asset and liability method is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities.

Deferred income taxes are measured by applying currently enacted tax laws to the temporary differences.

*q. Derivatives and Hedging Activities*— The Group uses forward exchange contracts and currency option contracts as a mean of minimizing exposure arising from fluctuation in foreign currencies. Certain overseas consolidated subsidiaries use commodity futures and options on wheat solely for the purpose of mitigating future risks arising from fluctuation in commodity prices. The Group does not enter into derivatives transactions for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: derivatives are carried at fair value with any changes in unrealized gains or losses charged or credited to profit or loss; however, for derivatives used for hedging purposes, if derivatives qualify for hedge accounting because of a high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions. In addition, if forward exchange contracts qualify for hedge accounting, the related hedged items such as foreign currency receivables and payables are translated at the corresponding contracted rates.

Since the significant conditions of the hedging instruments and the related hedged items are the same and it can be considered that the fluctuations in the market would be completely eliminated during the period of hedging, the hedging activity is evaluated as highly effective.

**r. Per Share Information**—Basic earnings per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted earnings per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted earnings per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

#### s. New Accounting Pronouncements Accounting Standard for Revenue Recognition, etc.

On March 30, 2018, the ASBJ issued ASBJ Statement No. 29, "Accounting Standard for Revenue Recognition," and ASBJ Guidance No. 30, "Implementation Guidance on Accounting Standard for Revenue Recognition". The core principle of the standard and guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity should recognize revenue in accordance with that core principle by applying the following steps:

- Step 1 : Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3 : Determine the transaction price
- Step 4 : Allocate the transaction price to the performance obligations in the contract
- Step 5 : Recognize revenue when (or as) the entity satisfies a performance obligation

The Company expects to apply the accounting standard and guidance from the beginning of the year ending March 31, 2022.

The Company is in the process of measuring the effects of applying the accounting standard and guidance in future applicable periods.

#### t. New accounting standard effective April 1, 2018 ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting"

On February 16, 2018, the ASBJ issued ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting," which requires deferred tax assets and deferred tax liabilities to be classified as investments and other assets and long-term liabilities, respectively. Deferred tax assets were previously classified as current assets and investments and other assets, and deferred tax liabilities were previously classified as current liabilities and long-term liabilities under the previous accounting standard. The revised accounting standard is effective for annual periods beginning on or after April 1, 2018. The Company retrospectively applied the revised accounting standard effective April 1, 2018, and deferred tax assets previously classified as current assets decreased by 4,690 million and deferred tax assets in investments and other assets increased by ¥2,709 million as of March 31, 2018. Deferred tax liabilities previously classified as current liabilities decreased by ¥68 million and deferred tax liabilities in long-term liabilities decreased by¥1,912 million as of March 31, 2018. Further, total assets decreased by ¥1,981 million due to offsetting deferred tax assets and deferred tax liabilities of the same entity.

## 3. ADDITIONAL INFORMATION

#### Business combination through acquisition

On March 26, 2019, the Board of Directors resolved to acquire 51% of the common stock of the Company's affiliate, Tokatsu Foods Co., Ltd. ("Tokatsu Foods"), from other external shareholders. As a result of the acquisition, Tokatsu Foods is expected to become a consolidated subsidiary of the Company for the year ending March 31, 2020.

1. Outline of the business combination

(1) Name and principal activity of acquired company

Name: Tokatsu Foods Co., Ltd.

Principal activity: Freshly prepared dishes business (production and sale of bento boxes, seasoned rice balls, sandwiches, prepared dishes, noodles, salads and other prepared foods), frozen prepared dishes business (production and sale of commercial-use frozen bento boxes, frozen prepared dishes, frozen noodles)

## (2) Rationale for the business combination

The Company has identified growth opportunities in the prepared dishes and other prepared foods business, and is taking steps to groom it as one of the Group's core operations. In December 2012, the Company entered a capital tie-up with Tokatsu Foods, followed in January 2016 with the consolidation of Joyous Foods Co., Ltd., a supplier of prepared noodles, as a subsidiary. The Company conducted the current acquisition after determining that it would contribute to further expansion of its prepared dishes and other prepared foods and frozen foods businesses.

Established in 1968, Tokatsu Foods has been a leading presence in Japan as a comprehensive supplier of prepared dishes, and has developed a deli prepared dishes business targeting convenience stores along with a delivery route-focused frozen prepared dishes business. Prior to the business combination, the Company had developed a collaborative relationship with Tokatsu Foods over many years, both through outsourcing the production of deli prepared dishes and frozen foods to Tokatsu Foods, and through the aforementioned capital tie-up. Leveraging the Group's reseach expertise and product development capabilities, the current acquisition is expected to further enhance these relations, as well as the Group's prepared dishes and other prepared foods business and its frozen foods business.

- (3) Date of business combination July 4, 2019
- (4) Legal form of business combination Cash acquisition
- (5) Entity name of business acquired Tokatsu Foods Co., Ltd.

(6) Proportion of voting rights acquired

| 0/ 1 |    | oportion of votin | <u></u> | o aoc | 141104   |  |
|------|----|-------------------|---------|-------|----------|--|
| 1    | 1. | Shareholding      | prior   | to    | business | 55,725 shares                            |
|      |    | combination       |         |       |          | (Number of voting rights: 55,725)        |
|      |    |                   |         |       |          | (Proportion of voting rights held: 49%)  |
| 2    | 2. | Shares acquire    | ed      |       |          | 58,000 shares                            |
|      |    |                   |         |       |          | (Number of voting rights: 58,000)        |
| ę    | 3. | Shareholding      | follow  | ing   | business | 113,725 shares                           |
|      |    | combination       |         |       |          | (Number of voting rights: 113,725)       |
|      |    |                   |         |       |          | (Proportion of voting rights held: 100%) |

(7) The objective of acquisition is to obtain 100% of voting rights.

- 2. The acquisition cost and difference from total cost of individual transactions required for the acquisition is to be determained.
- 3. The total purchase price consideration is \$15,080 million (\$135,868 thousand) by cash.
- 4. Expenses relating to the acquisition are to be further determined.
- 5. The acquisition is funded entirely by cash on hand.
- 6. Goodwill arising from the acquisition and the related amortization policy is to be determined.
- 7. Amount and principal breakdown of assets and liabilities assumed on date of business combination is to be determined.

## 4. INVENTORIES

Inventories at March 31, 2019 and 2018 comprised of the following:

|                                | Mill     | Thousands of<br>U.S. dollars |            |
|--------------------------------|----------|------------------------------|------------|
|                                | 2019     | 2018                         | 2019       |
| Merchandise and finished goods | ¥ 24,681 | ¥ 24,241                     | \$ 222,371 |
| Work in process                | 5,479    | 5,657                        | 49,365     |
| Raw materials and supplies     | 43,188   | 41,983                       | 389,116    |
| Total                          | ¥ 73,348 | ¥ 71,882                     | \$ 660,852 |

Inventory write-downs of \$425 million (\$3,829 thousand) and \$512 million based on the lower of cost or market method was deducted from the carrying amounts of inventories at March 31, 2019 and 2018, respectively.

## 5. SHORT-TERM BANK LOANS AND LONG-TERM DEBT

Short-term bank loans and long-term debt as of March 31, 2019 and 2018 consisted of the following:

|   | Millions of yen |        |   |        |    | usands of<br>3. dollars |
|---|-----------------|--------|---|--------|----|-------------------------|
|   | 2019            |        | 2 | 2018   |    | 2019                    |
| Short-term bank loans with average interest rate of                   |                 |        |   |        |    |                         |
| 2.0783% at March 31, 2019   | ¥               | 8,557  | ¥ | 6,714  | \$ | 77,097                  |
| Current portion of long-term bank loans with average                  |                 |        |   |        |    |                         |
| interest rate of 2.0004% at March 31, 2019                            |                 | 977    |   | 1,178  |    | 8,803                   |
| Current portion of lease obligations                                  |                 | 342    |   | 368    |    | 3,081                   |
| Total short-term bank loans and current portion of                    |                 |        |   |        |    |                         |
| long term debt  |                 | 9,877  |   | 8,260  |    | 88,990                  |
| Long-term bank loans at March 31, 2019 with average                   |                 |        |   |        |    |                         |
| interest rate of 2.5449%, less current portion, due from 2020 to 2028 |                 | 6,771  |   | 7,194  |    | 61,005                  |
| Long-term lease obligations at March 31, 2019, due from 2020 to 2031  |                 | 760    |   | 665    |    | 6,847                   |
| Total long-term debt  |                 | 7,531  |   | 7,859  |    | 67,853                  |
| Total   | ¥               | 17,410 | ¥ | 16,120 | \$ | 156,861                 |

\* Average interest rates of bank loans represent the weighted-average rates for the outstanding balances at March 31, 2019.

\* Disclosure of average interest rates of lease obligations has been omitted because the amounts of lease obligations recorded on consolidated balance sheet at March 31, 2019 were calculated based on inclusive-of-interest method.

The annual maturities of long-term bank loans within 5 years of March 31, 2019, excluding the current portion, are summarized as follows:

|                       |         | Thousa | nds of U.S. |        |
|-----------------------|---------|--------|-------------|--------|
| Year ending March 31, | Million | de     | ollars      |        |
| 2021                  | ¥       | 1,325  | \$          | 11,938 |
| 2022                  |         | 1,174  |             | 10,578 |
| 2023                  |         | 1,180  |             | 10,632 |
| 2024                  |         | 1,186  |             | 10,686 |

The annual maturities of long-term lease obligations within 5 years of March 31, 2019 excluding the current portion are summarized as follows:

|                       |         |           | Thousa | nds of U.S. |
|-----------------------|---------|-----------|--------|-------------|
| Year ending March 31, | Million | is of yen | do     | ollars      |
| 2021                  | ¥       | 275       | \$     | 2,478       |
| 2022                  |         | 224       |        | 2,018       |
| 2023                  |         | 174       |        | 1,568       |
| 2024                  |         | 71        |        | 640         |

The Group has entered into certain line-of-credit agreements with major financial institutions amounting to \$28,367 million (\$255,582 thousand) and \$28,730 million at March 31, 2019 and 2018, respectively.

Bank loans outstanding under these line-of-credit agreements amounted to \$4,499 million (\$40,535 thousand) and \$3,583 million at March 31, 2019 and 2018, respectively.

Contracted fees for these line-of-credit agreements amounted to \$22 million (\$198 thousand) and \$21 million for the years ended March 31, 2019 and 2018, respectively. These amounts are presented as other non-operating expenses.

## 6. EMPLOYEES' RETIREMENT BENEFITS

The Group has unfunded lump-sum retirement plans and defined contribution pension plans to provide for employees' retirement benefits. The Company and certain consolidated subsidiaries also have funded defined benefit corporate pension plans limited for retired pension recipients. Certain consolidated subsidiaries enroll multiemployer defined benefit corporate pension plans. Certain consolidated subsidiaries apply the simplified method in computing projected benefit obligation. Besides these retirement benefits, certain employees may be entitled to additional special retirement benefits based on the conditions under which termination occurs.

## Defined benefit plans

(a) The changes in projected benefit obligation during the years ended March 31, 2019 and 2018 are as follows:

|                              | Millions | Thousands of<br>U.S. dollars |            |
|------------------------------|----------|------------------------------|------------|
|                              | 2019     | 2018                         | 2019       |
| Balance at beginning of year | ¥ 26,015 | ¥ 27,294                     | \$ 234,390 |
| Service cost                 | 1,247    | 1,233                        | 11,235     |
| Interest cost                | 181      | 182                          | 1,631      |
| Actuarial loss (gain)        | 5        | 39                           | 45         |
| Retirement benefits paid     | (2,030)  | (2,588)                      | (18,290)   |
| Plan change                  | -        | (145)                        | -          |
| Other                        | 6        | 0                            | 54         |
| Balance at end of year       | ¥ 25,426 | ¥ 26,015                     | \$ 229,084 |

(b) The changes in plan assets during the years ended March 31, 2019 and 2018 are as follows:

|                                 | Millions of yen |         |   |         | Thousands o<br>U.S. dollars |         |
|---------------------------------|-----------------|---------|---|---------|-----------------------------|---------|
|                                 |                 | 2019    | 2 | 2018    |                             | 2019    |
| Balance at beginning of year    | ¥               | 5,470   | ¥ | 6,618   | \$                          | 49,284  |
| Expected return on plan assets  |                 | 40      |   | 73      |                             | 360     |
| Actuarial loss                  |                 | -       |   | (15)    |                             | -       |
| Retirement benefits paid        |                 | (1,034) |   | (1,262) |                             | (9,316) |
| Contributions from the employer |                 | 56      |   | 57      |                             | 505     |
| Balance at end of year          | ¥               | 4,534   | ¥ | 5,470   | \$                          | 40,851  |

\* Fair value of plan assets for the years ended March 31, 2019 and 2018 pertains to defined benefit corporate pension plans limited for retired pension recipients.

(c) Reconciliation between the balances of projected benefit obligation and plan assets and net defined benefit liability and net defined benefit asset recorded on the consolidated balance sheets as of March 31, 2019 and 2018 are as follows:

|  | Millions of yen |         |   | <br>ousands of<br>S. dollars |               |
|--|-----------------|---------|---|------------------------------|---------------|
|  |                 | 2019    |   | 2018                         | 2019          |
| Funded projected benefit obligation                              | ¥               | 4,349   | ¥ | 5,350                        | \$<br>39,184  |
| Plan assets at fair value  |                 | (4,534) |   | (5,470)                      | <br>(40,851)  |
|  |                 | (184)   |   | (120)                        | (1,658)       |
| Unfunded projected benefit obligation                            |                 | 21,076  |   | 20,664                       | 189,891       |
| Net liability and asset recorded on the consolidated             |                 |         |   |                              |               |
| balance sheet  |                 | 20,892  |   | 20,544                       | <br>188,233   |
| Net defined benefit liability                                    |                 | 21,169  |   | 20,782                       | 190,729       |
| Net defined benefit asset  |                 | (277)   |   | (238)                        | (2,496)       |
| Net liability (asset) recorded on the consolidated balance sheet | ¥               | 20,892  | ¥ | 20,544                       | \$<br>188,233 |

(d) The components of retirement benefit costs for the years ended March 31, 2019 and 2018 are as follows:

| Millions of yen |       |  | Thousands of<br>U.S. dollars  |   |  |
|-----------------|-------|--|---|---|--|
| 2019            |       | 2018   |   |   | 2019   |
| ¥               | 1,247 | ¥  | 1,233   | \$  | 11,235   |
|                 | 181   |  | 182   |   | 1,631  |
|                 | (40)  |  | (73)  |   | (360)  |
|                 | 308   |  | 450   |   | 2,775  |
|                 | (245) |  | (245)   |   | (2,207)  |
| ¥               | 1,451 | ¥  | 1,547   | \$  | 13,073   |
|                 | ¥     | 2019<br>¥ 1,247<br>181<br>(40)<br>308<br>(245) | 2019         2           ¥         1,247         ¥           181         (40)           308         (245) | 2019         2018           ¥         1,247         ¥         1,233           181         182         (40)         (73)           308         450         (245)         (245) | Millions of yen     U.S       2019     2018       ¥     1,247     ¥     1,233     \$       181     182     (40)     (73)       308     450     (245)     (245) |

- \* Retirement benefit costs incurred by consolidated subsidiaries that applied the simplified method were recorded as service cost.
- (e) The components of remeasurements of defined benefit plans (before income tax effect) in other comprehensive income for the years ended March 31, 2019 and 2018 are as follows:

|                       |   | Millions of yen |   |       | U.S. dollars |         |  |
|-----------------------|---|-----------------|---|-------|--------------|---------|--|
|                       | 2 | 019             | 2 | 018   | 1            | 2019    |  |
| Prior service cost    | ¥ | (245)           | ¥ | (245) | \$           | (2,207) |  |
| Actuarial loss (gain) |   | 303             |   | 395   |              | 2,730   |  |
| Total                 | ¥ | 57              | ¥ | 150   | \$           | 514     |  |

(f) The components of remeasurements of defined benefit plans (before income tax effect) in accumulated other comprehensive income as of March 31, 2019 and 2018 are as follows:

|                                    | Millions of yen |       |      | Thousands of<br>U.S. dollars |    |         |
|------------------------------------|-----------------|-------|------|------------------------------|----|---------|
|                                    | 2019            |       | 2018 |                              |    | 2019    |
| Unrecognized prior service cost    | ¥               | (835) | ¥    | (1,081)                      | \$ | (7,523) |
| Unrecognized actuarial loss (gain) | _               | 1,953 |      | 2,256                        |    | 17,596  |
| Total                              | ¥               | 1,117 | ¥    | 1,174                        | \$ | 10,064  |

(g) Plan assets

(1) The components of plan assets are summarized as follows:

|                   | 2019 | 2018 |
|-------------------|------|------|
| General account   | 50%  | 50%  |
| Bonds             | 43   | 44   |
| Cash and deposits | 7    | 6    |
| Total             | 100% | 100% |

(2) Expected long-term rate of return

The expected long-term rate of return on plan assets is determined by considering current and expected distribution of plan assets and long-term rate of return derived from various components of the plan assets.

(h) Principal assumptions used for the actuarial calculation for the years ended March 31, 2019 and 2018 are set forth as follows:

|  |             | 2019 | 2018 |
|--|-------------|------|------|
| Discount rate                                    | Principally | 0.9% | 0.9% |
| Expected long-term rate of return on plan assets | Principally | 1.0% | 1.0% |

## Defined contribution plans

The required contribution amount to defined contribution plans by the Group for the years ended March 31, 2019 and 2018 amounted to \$942 million (\$8,487 thousand) and \$875 million, respectively.

## 7. STOCK OPTION PLANS

Stock option expenses included in "Selling, General and Administrative Expenses" in the accompanying consolidated statements of income for the years ended March 31, 2019 and 2018 amounted to \$13 million (\$117 thousand) and \$53 million, respectively. Gain on cancel of unexercised stock options for the years ended March 31, 2019 and 2018 amounted to \$0 million (\$0 thousand) and \$1 million, respectively.

At March 31, 2019, the Company and consolidated subsidiaries had the following stock option plans:

|                                   | 2011 Plan                    | 2012 Plan                    | 2013 Plan                    | 2014 Plan                    |
|-----------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                   | 13 directors and 10          | 15 directors and 9           | 14 directors and 10          | 14 directors and 10          |
|                                   | executive officers of        | executive officers of        | executive officers of        | executive officers of        |
| Grantees                          | the Company and              | the Company and              | the Company and              | the Company and              |
|                                   | 42 directors of              | 35 directors of              | 35 directors of              | 34 directors of              |
|                                   | consolidated<br>subsidiaries | consolidated<br>subsidiaries | consolidated<br>subsidiaries | consolidated<br>subsidiaries |
| Type of stock                     | Common stock                 | Common stock                 | Common stock                 | Common stock                 |
| Number of shares granted          | 424,710 shares *1            | 388,410 shares *1            | 373,890 shares *1            | 337,700 shares *2            |
| Grant date                        | August 18, 2011              | August 16, 2012              | August 20, 2013              | August 19, 2014              |
| Conditions for vesting            | Not stated                   | Not stated                   | Not stated                   | Not stated                   |
| Service period                    | Not specified                | Not specified                | Not specified                | Not specified                |
| Exercisable period                | August 19, 2013-             | August 17, 2014-             | August 21, 2015-             | August 20, 2016-             |
| Interestable period               | August 1, 2018               | August 1, 2019               | August 3, 2020               | August 2, 2021               |
|                                   | 5 ,                          | 0 /                          |                              | 5 /                          |
|                                   | 2011 Plan *1                 | 2012 Plan *1                 | 2013 Plan *1                 | 2014 Plan *2                 |
| Non-Vested (number of shares)     |                              |                              |                              |                              |
| Outstanding at beginning of the   |                              |                              |                              |                              |
| year                              | -                            | -                            | -                            | -                            |
| Granted during the year           | -                            | -                            | -                            | -                            |
| Canceled during the year          | -                            | -                            | -                            | -                            |
| Vested during the year            | -                            | -                            | -                            | -                            |
| Outstanding at end of the year    | -                            | -                            | -                            | -                            |
| <b>Vested</b> (number of shares)  |                              |                              |                              |                              |
| Outstanding at beginning of the   |                              |                              |                              |                              |
| year                              | 30,250                       | 35,090                       | 108,900                      | 215,600                      |
| Vested during the year            | -                            | -                            | -                            | -                            |
| Exercised during the year         | 24,200                       | 14,520                       | 53,240                       | 51,700                       |
| Canceled during the year          | 6,050                        | -                            | -                            | -                            |
| Outstanding at end of the year    | -                            | 20,570                       | 55,660                       | 163,900                      |
| Exercise price (Yen)              | ¥848                         | ¥792                         | ¥1,012                       | ¥1,159                       |
| Exercise price (U.S. dollars)     | \$7.64                       | \$7.14                       | \$9.12                       | \$10.44                      |
| Weighted-average market price     |                              |                              |                              |                              |
| upon exercise (Yen)               | ¥2,237                       | ¥2,207                       | ¥2,347                       | ¥2,369                       |
| Weighted-average market price     |                              |                              |                              |                              |
| upon exercise (U.S. dollars)      | \$20.15                      | \$19.88                      | \$21.15                      | \$21.34                      |
| Fair value as of grant date (Yen) | ¥140                         | ¥152                         | ¥101                         | ¥122                         |
| Fair value as of grant date       |                              |                              |                              |                              |
| (U.S. dollars)                    | \$1.26                       | \$1.37                       | \$0.91                       | \$1.10                       |

|                                   | 2015 Plan                    | 2016 Plan                    |
|-----------------------------------|------------------------------|------------------------------|
|                                   | 14 directors and 10          | 14 directors and 11          |
|                                   | executive officers of        | executive officers of        |
| Grantees                          | the Company and              | the Company and              |
| Grantees                          | 35 directors of              | 36 directors of              |
|                                   | consolidated                 | consolidated                 |
| Type of stock                     | subsidiaries<br>Common stock | subsidiaries<br>Common stock |
| Number of shares granted          | 326,000 shares               | 339,000 shares               |
| Grant date                        | August 19, 2015              | August 15, 2016              |
| Conditions for vesting            | Not stated                   | Not stated                   |
| Service period                    | Not specified                | Not specified                |
|                                   | August 20, 2017-             | August 16, 2018-             |
| Exercisable period                | August 1, 2022               | August 1, 2013               |
|                                   | 11agast 1, 2022              | 11agaot 1, 2020              |
|                                   | 2015 Plan                    | 2016 Plan                    |
| Non-Vested (number of shares)     |                              |                              |
| Outstanding at beginning of the   |                              |                              |
| year                              | -                            | 339,000                      |
| Granted during the year           | -                            | -                            |
| Canceled during the year          | -                            | -                            |
| Vested during the year            | -                            | -                            |
| Outstanding at end of the year    | -                            | 339,000                      |
| <b>Vested</b> (number of shares)  |                              |                              |
| Outstanding at beginning of the   | 307,000                      |                              |
| year                              |                              |                              |
| Vested during the year            | -                            | 339,000                      |
| Exercised during the year         | 57,000                       | 10,000                       |
| Canceled during the year          | -                            | -                            |
| Outstanding at end of the year    | 250,000                      | 329,000                      |
| Exercise price (Yen)              | ¥1,748                       | ¥1,753                       |
| Exercise price (U.S. dollars)     | \$15.75                      | \$15.79                      |
| Weighted-average market price     |                              |                              |
| upon exercise (Yen)               | ¥2,263                       | ¥2,396                       |
| Weighted-average market price     |                              |                              |
| upon exercise (U.S. dollars)      | \$20.39                      | \$21.59                      |
| Fair value as of grant date (Yen) | ¥266                         | ¥220                         |
| Fair value as of grant date       |                              |                              |
| (U.S. dollars)                    | \$2.40                       | \$1.98                       |

\*1 The Company carried out a stock split by the ratio of 1.1 shares per share on October 1, 2013 and on October 1, 2014. Number of shares and prices in the above tables are restated to reflect the stock split.

\*2 The Company carried out a stock split by the ratio of 1.1 shares per share on October 1, 2014. Number of shares and prices in the above tables are restated to reflect the stock split.

## 8. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

## a.Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation.

The Company meets all the above criteria and, accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than \$3 million.

#### b.Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paidin capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### c.Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 9. SUPPLEMENTAL INFORMATION FOR CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

#### (a) Type and number of outstanding shares

|                                 |                                    | Thousands of shares                      |  |                        |  |  |  |
|---------------------------------|------------------------------------|--|--|------------------------|--|--|--|
|                                 |                                    | Year ended M                             | larch 31, 2019                           |                        |  |  |  |
| Types of shares                 | Balance at<br>Beginning of<br>Year | Increase in<br>Shares during<br>the Year | Decrease in<br>Shares during<br>the Year | Balance at<br>Year End |  |  |  |
| Issued stock:<br>Common stock   | 304,357                            | -  | -  | 304,357                |  |  |  |
| Treasury stock:<br>Common stock | 7,426                              | 85                                       | 277                                      | 7,234                  |  |  |  |

1. Treasury stock increased due to (a) share vesting trust (84 thousand shares) and (b) a repurchase of odd-lot shares of less than one unit (1 thousand shares).

2. Treasury stock decreased due to (a) a disposal of odd-lot shares of less than one unit (0 thousand shares), (b) share vesting trust (67 thousand shares) and (c) exercise of stock options (210 thousand shares).

3. The number of treasury shares of common stock as of March 31, 2019 includes 21 thousand shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

|                                 | Thousands of shares                |  |  |                        |  |  |  |
|---------------------------------|------------------------------------|--|--|------------------------|--|--|--|
|                                 |                                    | Year ended M                             | larch 31, 2018                           |                        |  |  |  |
| Types of shares                 | Balance at<br>Beginning of<br>Year | Increase in<br>Shares during<br>the Year | Decrease in<br>Shares during<br>the Year | Balance at<br>Year End |  |  |  |
| Issued stock:<br>Common stock   | 304,357                            | -  | -  | 304,357                |  |  |  |
| Treasury stock:<br>Common stock | 2,374                              | 5,426                                    | 374                                      | 7,426                  |  |  |  |

1. Treasury stock increased due to (a) a purchase based on the resolution of the Board of Director's meeting held on May 12, 2017 (5,334 thousand shares), (b) share vesting trust (88 thousand shares) and (c) a repurchase of odd-lot shares of less than one unit (2 thousand shares).

2. Treasury stock decreased due to (a) a disposal of odd-lot shares of less than one unit (0 thousand shares), (b) share vesting trust (84 thousand shares) and (c) exercise of stock options (290 thousand shares).

3. The number of treasury shares of common stock as of March 31, 2018 includes 4 thousand shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

#### (b) Stock acquisition rights

|                   |   | Bala             | ance at Ma | rch 31, 2 | 019                 |
|-------------------|---|------------------|------------|-----------|---------------------|
| Category          | Details of Options                        | Millions         | s of yen   |           | sands of<br>dollars |
| Supplying company | Stock acquisition rights as stock options |                  |            |           |                     |
|                   |   | ¥                | 167        | \$        | 1,505               |
| (Parent Company)  | Total                                     | ¥                | 167        | \$        | 1,505               |
|                   |   | Balan<br>March 3 | 1, 2018    |           |                     |
| Category          | Details of Options                        | Millions         | s of yen   |           |                     |
| Supplying company | Stock acquisition rights as stock options |                  |            |           |                     |
|                   |   | ¥                | 189        |           |                     |
| (Parent Company)  | Total                                     | ¥                | 189        |           |                     |

## (c) Dividends

#### (1) Dividends paid to shareholders

|                             | Year ended March 31, 2019  |                          |                                       |  |                     |                                     |                               |                             |  |  |  |
|-----------------------------|----------------------------|--------------------------|---------------------------------------|--|---------------------|-------------------------------------|-------------------------------|-----------------------------|--|--|--|
| Date of                     | <b>Resolution Approved</b> | Type of                  |                                       |  |                     |                                     | Cut-off                       | Effective                   |  |  |  |
| Approval                    | by                         | Shares                   | A                                     | Amount Amount per Share                            |                     | Date                                | Date                          |                             |  |  |  |
| June 27,                    | Shareholders               | Common                   | (Millions<br>of yen)<br><b>¥4.455</b> | (Thousands of<br>U.S. dollars)<br><b>\$ 40,139</b> | (Yen)<br><b>¥15</b> | (U.S.<br>dollars)<br><b>\$ 0.14</b> | March 31.                     | June 28,                    |  |  |  |
| 2018<br>October 29,<br>2018 | Board of directors         | stock<br>Common<br>stock | ¥4,455<br>¥4,754                      | \$ 40,139<br>\$ 42,833                             | ¥15<br>¥16          | \$ 0.14<br>\$ 0.14                  | 2018<br>September 30,<br>2018 | 2018<br>December 7,<br>2018 |  |  |  |

\* Total dividends paid include ¥1 million (\$9 thousand) of the dividends to the Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

|                     |                            |                 | Year ended March 31, 2018 | 3                |                       |                     |
|---------------------|----------------------------|-----------------|---------------------------|------------------|-----------------------|---------------------|
| Date of             | <b>Resolution Approved</b> | Type of         |                           |                  | Cut-off               | Effective           |
| Approval            | by                         | Shares          | Amount                    | Amount per Share | Date                  | Date                |
|                     |                            |                 | (Millions of yen)         | (Yen)            |                       |                     |
| June 28,<br>2017    | Shareholders               | Common<br>stock | ¥3,926                    | ¥13              | March 31,<br>2017     | June 29,<br>2017    |
| October 26,<br>2017 | Board of directors         | Common<br>stock | ¥4,161                    | ¥14              | September 30,<br>2017 | December 4,<br>2017 |

\* Total dividends paid include ¥1 million of the dividends to the Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

## (2) Dividends with a cut-off date during the fiscal year but an effective date subsequent to the fiscal year

|                  | Year ended March 31, 2019 |                 |                      |              |               |        |           |                   |                  |  |  |
|------------------|---------------------------|-----------------|----------------------|--------------|---------------|--------|-----------|-------------------|------------------|--|--|
| Date of          | Resolution                | Type of         | Source of            |              |               |        |           | Cut-off           | Effective        |  |  |
| Approval         | Approved by               | Shares          | Dividends            | dends Amount |               | Amount | per Share | Date              | Date             |  |  |
|                  |                           |                 |                      | (Millions    | (Thousands of | (V)    | (U.S.     |                   |                  |  |  |
|                  |                           |                 |                      | of yen)      | U.S. dollars) | (Yen)  | dollars)  |                   |                  |  |  |
| June 26,<br>2019 | Shareholders              | Common<br>stock | Retained<br>earnings | ¥ 4,755      | \$ 42,842     | ¥ 16   | \$ 0.14   | March 31,<br>2019 | June 27,<br>2019 |  |  |

\* Total dividends paid include ¥0 million (\$0 thousand) of the dividends to the Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

|                  |              |                 | Yea                  | r ended March 31, 2018 |                  |                   |                  |
|------------------|--------------|-----------------|----------------------|------------------------|------------------|-------------------|------------------|
| Date of          | Resolution   | Type of         | Source of            |                        |                  | Cut-off           | Effective        |
| Approval         | Approved by  | Shares          | Dividends            | Amount                 | Amount per Share | Date              | Date             |
|                  |              |                 |                      | (Millions of yen)      | (Yen)            |                   |                  |
| June 27,<br>2018 | Shareholders | Common<br>stock | Retained<br>earnings | ¥ 4,455                | ¥ 15             | March 31,<br>2018 | June 28,<br>2018 |

\* Total dividends paid include ¥0 million of the dividends to the Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan.

#### 10. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses for the years ended March 31, 2019 and 2018 are summarized as follows:

|                                      | Millior  | ns of yen | Thousands of<br>U.S. dollars |
|--------------------------------------|----------|-----------|------------------------------|
|                                      | 2019     | 2018      | 2019                         |
| Freight                              | ¥ 35,968 | ¥ 35,668  | \$ 324,065                   |
| Sales promotion and sales incentives | 40,707   | 40,669    | 366,763                      |
| Employees' salaries                  | 14,627   | 14,195    | 131,787                      |
| Employees' bonuses and benefits      | 11,089   | 10,666    | 99,910                       |
| Retirement benefits                  | 1,309    | 1,248     | 11,794                       |
| Other                                | 33,142   | 31,706    | 298,603                      |
| Total                                | ¥136,842 | ¥134,152  | \$ 1,232,922                 |

#### 11. RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenses included in selling, general and administrative expenses and manufacturing costs were \$6,168 million (\$55,573 thousand) and \$5,913 million for the years ended March 31, 2019 and 2018, respectively.

#### 12. INCOME TAXES

Income taxes applicable to the Group consist of corporate tax, inhabitants' taxes and enterprise taxes which, in the aggregate, resulted in a statutory tax rate of approximately 30.6% and 30.8% for the years ended March 31, 2019 and 2018, respectively.

The tax effects of significant temporary differences which resulted in deferred tax assets and liabilities as of March 31, 2019 and 2018 are summarized as follows:

|   | Millions | s of yen | Thousands of<br>U.S. dollars |
|---|----------|----------|------------------------------|
|   | 2019     | 2018     | 2019                         |
| Deferred tax assets:                    |          |          |                              |
| Net defined benefit liability           | ¥ 6,282  | ¥ 6,158  | \$ 56,600                    |
| Provision for bonuses                   | 1,449    | 1,421    | 13,055                       |
| Investment securities                   | 1,333    | 1,333    | 12,010                       |
| Intangible assets                       | 1,329    | 1,322    | 11,974                       |
| Accrued sales incentives                | 1,064    | 1,119    | 9,586                        |
| Unrealized gain on fixed assets         | 965      | 1,023    | 8,694                        |
| Loss on impairment of long-lived assets | 547      | 585      | 4,928                        |
| Inventories                             | 470      | 516      | 4,235                        |
| Loss carryforward                       | 897      | 514      | 8,082                        |
| Accrued enterprise taxes                | 443      | 396      | 3,991                        |
| Provision for repairs                   | 446      | 353      | 4,018                        |
| Unrealized gain on inventories          | 220      | 232      | 1,982                        |
| Depreciation                            | 197      | 219      | 1,775                        |
| Other                                   | 2,064    | 1,712    | 18,596                       |
| Gross deferred tax assets               | 17,714   | 16,909   | 159,600                      |
| Valuation allowance                     | (2,783)  | (2,564)  | (25,074)                     |
| Deferred tax assets, net                | ¥ 14,931 | ¥ 14,344 | \$ 134,526                   |

|  | Million    | Thousands of<br>U.S. dollars |              |
|--|------------|------------------------------|--------------|
|  | 2019       | 2018                         | 2019         |
| Deferred tax liabilities:                        |            |                              |              |
| Unrealized gain on available-for-sale securities | ¥(27,175)  |                              | \$ (244,842) |
| Reserve for reduction entry of fixed assets      | (1,869)    | (1,874)                      | (16,839)     |
| Retained earnings of subsidiaries and associates | (1,045)    | (1,029)                      | (9,415)      |
| Underdepreciation                                | (1,670)    | (1,012)                      | (15,046)     |
| Securities returned from employee retirement     |            |                              |              |
| benefit trust                                    | (964)      | (964)                        | (8,685)      |
| Other  | (805)      | (763)                        | (7,253)      |
| Gross deferred tax liabilities                   | (33,530)   | (35,774)                     | (302,099)    |
| Deferred tax liabilities, net                    | ¥ (18,599) | ¥ (21,430)                   | \$ (167,574) |

Disclosure of the reconciliation between the statutory and effective tax rates for the year ended March 31, 2019 is as follows:

|   | Year ended<br>March 31 |
|---|------------------------|
|   | 2019                   |
| Statutory tax rate                                | 30.6%                  |
| Non-taxable dividend income and others            | (0.6)                  |
| Non-deductible expenses                           | 0.7                    |
| Tax credits                                       | (1.5)                  |
| Equity in earnings of unconsolidated subsidiaries | (1.5)                  |
| Acquisition-related costs                         | 1.0                    |
| Other   | 0.1                    |
| Effective tax rate                                | 28.8%                  |

Disclosure of the reconciliation for the year ended March 31, 2018 has not been included as the difference was less than 5% of the statutory tax rate.

#### 13. LEASES

The Group primarily leases information system equipment and software.

The future minimum lease commitments under noncancellable operating leases subsequent to March 31, 2019 and 2018 are summarized as follows:

(As Lessee)

|                     |   | Millions of yen |   |      |    | sands of<br>dollars |
|---------------------|---|-----------------|---|------|----|---------------------|
|                     | 2 | 2019            |   | 2018 | 2  | 2019                |
| Due within one year | ¥ | 195             | ¥ | 279  | \$ | 1,757               |
| Due after one year  |   | 130             |   | 351  |    | 1,171               |
| Total               | ¥ | 325             | ¥ | 630  | \$ | 2,928               |

## (As Lessor)

|                     |                  | Millio |                  | sands of<br>dollars |                  |       |   |      |
|---------------------|------------------|--------|------------------|---------------------|------------------|-------|---|------|
|                     | <b>2019</b> 2018 |        | <b>2019</b> 2018 |                     | <b>2019</b> 2018 |       | 2 | 2019 |
| Due within one year | ¥                | 45     | ¥                | 45                  | \$               | 405   |   |      |
| Due after one year  |                  | 202    |                  | 247                 |                  | 1,820 |   |      |
| Total               | ¥                | 247    | ¥                | 292                 | \$               | 2,225 |   |      |

### 14. PER SHARE INFORMATION

|  |   | 2019           |   | 2018             | 2019 |              |  |
|--|---|----------------|---|------------------|------|--------------|--|
| Earnings per share:<br>Basic *1<br>Diluted | ¥ | 74.98<br>74.90 | ¥ | $71.47 \\ 71.40$ | \$   | 0.68<br>0.67 |  |
| Net assets per share *2                    | ¥ | 1,359.49       | ¥ | 1,344.68         | \$   | 12.25        |  |

Basic earnings per share is computed by dividing profit attributable to owners of the Company available for distribution to common shareholders by the weighted-average number of shares of common stock outstanding for the year.

With respect to the computation of diluted earnings per share, both net income attributable to owners of the parent and the weighted-average number of shares of common stock outstanding are adjusted assuming the exercise of rights relevant to potentially issuable shares.

Net assets per share are computed by dividing the net assets excluding stock acquisition rights and noncontrolling interests by the number of shares of common stock outstanding at the year end.

\*1 When calculating basic and diluted earnings per share, treasury shares of the Company held in trust, for the purpose of its stock-based remuneration plan, by The master Trust Bank of Japan, Ltd are excluded from the calculation of the average number of common stock during the year. For the years ended March 31, 2019 and 2018, the average number of shares of common stock for the Company shares held in the aforementioned trust were 31,808 shares and 22,246 shares, respectively.

\*2 When calculating net assets per share, treasury shares of the Company held in trust, for the purpose of its stock-based remuneration plan, by The master Trust Bank of Japan, Ltd are excluded from the calculation of the average number of common stock during the year. As of March 31, 2019 and 2018, 21,900 Company shares and 4,000 Company shares were held in the aforementioned trust, respectively.

The bases for calculating basic and diluted earnings per share are as follows:

|   | 2019                                     | 2018                                 |
|---|--|--------------------------------------|
| Profit attributable to owners of parent available for<br>distribution to common<br>shareholders           | ¥ 22,268 million<br>(\$200,631 thousand) | ¥ 21,339 million                     |
| Weighted average number of shares for basic net income  | 297,016,222 shares                       | 298,575,490 shares                   |
| Increase in shares of common stock<br>Stock acquisition rights<br>Number of shares for diluted net income | 306,092 shares<br>297,322,314 shares     | 307,190 shares<br>298,882,680 shares |

Summary of potentially issuable shares that do not have a dilutive effect on net income per share

#### The bases for calculating net assets per share are as follows:

|   |    | 2019             |    | 2018             | <br>2019                 |
|---|----|------------------|----|------------------|--------------------------|
| Total net assets                                  | ¥  | 418,848 million  | ¥  | 413,794 million  | \$<br>3,773,745 thousand |
| Amounts deducted from total net assets            |    |                  |    |                  |                          |
| Stock acquisition rights                          |    | 167 million      |    | 189 million      | 1,505 thousand           |
| Noncontrolling interests                          |    | 14,743 million   |    | 14,327 million   | 132,832 thousand         |
| Net assets attributable to shares of common stock |    | 403,937 million  |    | 399,278 million  | 3,639,400 thousand       |
| Number of shares of common stock used in the      | 29 | 7,123,412 shares | 29 | 6,931,826 shares |                          |
| calculation of net assets per share               |    |                  |    |                  |                          |

## 15. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURE

#### (a) Overview

#### (1) Investment policy of financial instruments

The Group mainly operates funds for future strategic investments and manages temporary surpluses by secured time deposits and securities. The Group does not operate these funds for trading or speculative purposes. The Group obtains financing through bank borrowings for short-term financial requirements and bank loans, bond issuance and capital increases for long-term financial requirements, considering market conditions and other factors.

Investment securities are held when holding equity securities improves the mid-to longterm corporate value and is regarded as reasonable from the viewpoint of facilitation and enhancement of business partnership and joint venture, and building and enhancement of long-term and stable business relationship.

Derivative transactions are only utilized to hedge the following risks, and it is a policy not to enter into derivative transactions for trading or speculative purposes.

#### (2) Types of financial instruments and related risk and risk management

Cash and deposits are mainly time deposits and securities are mainly debt securities. These are exposed to credit risk and market fluctuation risk. The Group minimizes and diversifies these risks according to internal rules that state certain specified limits.

Receivables-Trade notes and accounts are exposed to credit risk. The Group monitors and reviews creditability of customers on a periodic basis. Credit exposure is controlled by counterparty limits.

Equity investments in companies are for the purpose of business relationship or capital alliances and exposed to market fluctuation risk. Thus, policies have been established to regularly determine actual market value, and with respect to each of the cross-shareholding stocks retained, to review the rationals of cross-shareholding at the meeting of Board of Directors on an annual basis, their trading situations, revenue and financial conditions, shareholder returns, creditworthiness, and other factors, and making risks and benefits analysis and capital costs associated with cross-shareholding.

Payables-Trade notes and accounts are exposed to liquidity risk, however, most of them are due within one year and the Group manages the risk by preparing cash management plans.

#### (3) Supplemental information on fair value of financial instruments

As well as the values based on market prices, fair value of financial instruments includes values, which are reasonably calculated in case market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary in case different assumptions are applied. Also, for the contract amount and others regarding derivative transactions described in Note 18 the contract amount itself does not indicate market risk related to derivative transactions.

#### (b) Fair value of financial instruments

Carrying value on the consolidated balance sheets as of March 31, 2019 and 2018, fair value and differences are as follows. The financial instruments whose fair value is extremely difficult to determine are not included below.

|   | 2019               |                    |                                 |                   |                       |                                 |  |  |
|---|--------------------|--------------------|---------------------------------|-------------------|-----------------------|---------------------------------|--|--|
|   | Ν                  | fillions of yer    | 1                               | Thou              | sands of U.S. o       | s of U.S. dollars               |  |  |
|   | Carrying<br>Amount | Fair<br>Value      | Unrealized<br>Gains<br>(Losses) | Carrying<br>Value | Fair<br>Value         | Unrealized<br>Gains<br>(Losses) |  |  |
| Cash and deposits   | ¥101,974           | ¥101,974           | ¥ -                             | \$ 918,767        | \$ 918,767            | <u> </u>                        |  |  |
| Receivables-Trade notes and accounts<br>Marketable securities and investment<br>securities: | 76,245             | 76,245             | -                               | 686,954           | 686,954               | •                               |  |  |
| Available-for-sale securities   | 126,063            | 126,063            | -                               | 1,135,805         | 1,135,805             | -                               |  |  |
| Total assets  | ¥304,283           | ¥304,283           | ¥ -                             | \$2,741,535       | \$2,741,535           | \$ -                            |  |  |
| Payables-Trade notes and accounts<br>Total liabilities                                      | 54,936<br>¥ 54,936 | 54,936<br>¥ 54,936 | <br>¥ -                         | 494,964           | 494,964<br>\$ 494,964 | - <u>-</u><br>\$-               |  |  |
| Derivative transactions: (*)  |                    | 1 01,000           |                                 | + 101,001         | ¥ 101,001             |                                 |  |  |
|   | (290)              | (290)              | -                               | (0,619)           | (9,619)               | _                               |  |  |
| Hedge accounting not applied  |                    |                    | -                               | (2,613)           | (2,613)<br>(5,136)    | -                               |  |  |
| Hedge accounting applied  | (570)              | (570)              |                                 | (5,136)           | (5,136)               |                                 |  |  |
| Total derivative transactions   | ¥ (861)            | ¥ (861)            | ¥ -                             | \$ (7,757)        | \$ (7,757)            | <u>\$ -</u>                     |  |  |

|  | 2018            |            |          |  |  |  |  |
|--|-----------------|------------|----------|--|--|--|--|
|  | Millions of yen |            |          |  |  |  |  |
|  |                 | Unrealized |          |  |  |  |  |
|  | Carrying        | Fair       | Gains    |  |  |  |  |
|  | Amount          | Value      | (Losses) |  |  |  |  |
| Cash and deposits                                | ¥ 91,635        | ¥ 91,635   | ¥ -      |  |  |  |  |
| Receivables-Trade notes and accounts             | 79,676          | 79,676     | -        |  |  |  |  |
| Marketable securities and investment securities: |                 |            |          |  |  |  |  |
| Available-for-sale securities                    | 135,910         | 135,910    | -        |  |  |  |  |
| Total assets                                     | ¥307,222        | ¥307,222   | ¥ -      |  |  |  |  |
|  |                 |            |          |  |  |  |  |
| Payables-Trade notes and accounts                | 58,492          | 58,492     | -        |  |  |  |  |
| Total liabilities                                | ¥ 58,492        | ¥ 58,492   | ¥ -      |  |  |  |  |
| Derivative transactions: (*)                     |                 |            |          |  |  |  |  |
| Hedge accounting not applied                     | (35)            | (35)       | -        |  |  |  |  |
| Hedge accounting applied                         | (680)           | (680)      | -        |  |  |  |  |
| Total derivative transactions                    | ¥ (716)         | ¥ (716)    | ¥ -      |  |  |  |  |

(\*) Net assets and liabilities arising from derivative transactions are presented on a net basis with liabilities shown in parenthesis.

Note 1: Valuation method for financial instruments and information of investment securities are as follows:

Assets:

Cash and deposits and Receivables-Trade notes and accounts

The carrying value is deemed as the fair value since these are scheduled to be settled in a short period of time.

Marketable securities and investment securities

Fair value of stocks is based on the price on stock exchanges and that of bonds is based on the price on bond markets or the price provided by the correspondent financial institutions.

#### Liabilities:

Payables-Trade notes and accounts

The carrying value is deemed as the fair value since these are scheduled to be settled in a short period of time.

Derivative transactions: Please refer to Note 18

- Note 2: Unlisted equity securities of ¥28,165 million (\$253,762 thousand) and ¥27,363 million whose fair values are unobservable as of March 31, 2019 and 2018, respectively, are not included in the above tables.
- (c) The redemption schedule for financial instruments and securities with maturities as of March 31, 2019 and 2018 is as follows:

|  | Millions of yen            |                            | Thousands of<br>U.S. dollars |
|--|----------------------------|----------------------------|------------------------------|
|  | 2019                       | <b>2019</b> 2018           |                              |
|  | Due in One<br>Year or Less | Due in One<br>Year or Less | Due in One<br>Year or Less   |
| Cash and deposits                                | ¥ 101,974                  | ¥ 91,635                   | \$ 918,767                   |
| Receivables-Trade notes and accounts             | 76,245                     | 79,676                     | 686,954                      |
| Marketable securities and investment securities: |                            |                            |                              |
| Available-for-sale securities                    | 7,353                      | 7,866                      | 66,249                       |
| Total  | ¥ 185,573                  | ¥ 179,178                  | \$1,671,979                  |

## 16. INVESTMENT SECURITIES

#### (a) Information regarding available-for-sale securities with fair market value

|  | 2019               |                     |                                 |                           |                     |                                 |  |  |  |
|--|--------------------|---------------------|---------------------------------|---------------------------|---------------------|---------------------------------|--|--|--|
|  |                    | Million             | s of yen                        | Thousands of U.S. dollars |                     |                                 |  |  |  |
|  | Carrying<br>Amount | Acquisition<br>Cost | Unrealized<br>Gains<br>(Losses) | Carrying<br>Amount        | Acquisition<br>Cost | Unrealized<br>Gains<br>(Losses) |  |  |  |
| Securities whose carrying value<br>exceeds their acquisition cost:         |                    |                     |                                 |                           |                     |                                 |  |  |  |
| Equity securities  | ¥117,104           | ¥ 27,209            | ¥ 89,895                        | \$ 1,055,086              | \$ 245,148          | \$809,938                       |  |  |  |
| Bonds:   |                    |                     |                                 |                           |                     |                                 |  |  |  |
| Government and municipal bonds   | 1,569              | 1,569               | 0                               | 14,136                    | 14,136              | 0                               |  |  |  |
| Corporate bonds  | -                  | -                   | -                               | -                         | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               | -                         | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               | -                         | -                   | -                               |  |  |  |
| Subtotal   | 118,674            | 28,778              | 89,895                          | 1,069,231                 | 259,285             | 809,938                         |  |  |  |
| Securities whose carrying value does<br>not exceed their acquisition cost: |                    |                     |                                 |                           |                     |                                 |  |  |  |
| Equity securities<br>Bonds:  | 1,622              | 1,669               | (47)                            | 14,614                    | 15,037              | (423)                           |  |  |  |
| Government and municipal bonds   | 5,766              | 5,768               | (1)                             | 51,951                    | 51,969              | (9)                             |  |  |  |
| Corporate bonds  | <i>-</i>           | -                   | -                               | ,<br>-                    | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               | -                         | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               | -                         | -                   | -                               |  |  |  |
| Subtotal   | 7,389              | 7,438               | (48)                            | 66,574                    | 67,015              | (432)                           |  |  |  |
| Total  | ¥126,063           | ¥ 36,216            | ¥ 89,846                        | \$ 1,135,805              | \$ 326,300          | \$809,496                       |  |  |  |

|  | 2018               |                     |                                 |  |  |  |
|--|--------------------|---------------------|---------------------------------|--|--|--|
|  | Millions of yen    |                     |                                 |  |  |  |
|  | Carrying<br>Amount | Acquisition<br>Cost | Unrealized<br>Gains<br>(Losses) |  |  |  |
| Securities whose carrying value<br>exceeds their acquisition cost:         |                    |                     |                                 |  |  |  |
| Equity securities  | \$128,052          | ¥ 28,479            | ¥ 99,572                        |  |  |  |
| Bonds:   |                    |                     |                                 |  |  |  |
| Government and municipal bonds   | 691                | 691                 | 0                               |  |  |  |
| Corporate bonds  | -                  | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               |  |  |  |
| Subtotal   | 128,744            | 29,171              | 99,573                          |  |  |  |
| Securities whose carrying value does<br>not exceed their acquisition cost: |                    |                     |                                 |  |  |  |
| Equity securities  | -                  | -                   | -                               |  |  |  |
| Bonds:   |                    |                     |                                 |  |  |  |
| Government and municipal bonds   | 7,165              | 7,166               | (0)                             |  |  |  |
| Corporate bonds  | -                  | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               |  |  |  |
| Other  | -                  | -                   | -                               |  |  |  |
| Subtotal   | 7,165              | 7,166               | (0)                             |  |  |  |
| Total  | ¥135,910           | ¥ 36,337            | ¥ 99,572                        |  |  |  |

#### (b) Sale of securities classified as available-for-sale securities

Information regarding the sale of securities classified as available-for-sale securities for the years ended March 31, 2019 and 2018 is summarized as follows:

|                          | Millions of yen |       |      |     |      | usands of<br>5. dollars |  |
|--------------------------|-----------------|-------|------|-----|------|-------------------------|--|
|                          | 2019            |       | 2018 |     | 2019 |                         |  |
| Equity                   |                 |       |      |     |      |                         |  |
| Proceeds from sales      | ¥               | 1,708 | ¥    | 858 | \$   | 15,389                  |  |
| Aggregate gains on sales |                 | 1,379 |      | 357 |      | 12,425                  |  |

#### 17. CASH FLOW INFORMATION

Cash and deposits on the accompanying consolidated balance sheets and cash and cash equivalents on the accompanying consolidated statements of cash flows are reconciled as of March 31, 2019 and 2018 as follows:

|   |   | Millions | of yen   | Thousands of<br>U.S. dollars |
|---|---|----------|----------|------------------------------|
|   |   | 2019     | 2018     | 2019                         |
| Cash and deposits   | ¥ | 101,974  | ¥ 91,635 | \$ 918,767                   |
| Marketable securities                                     |   | 7,336    | 7,857    | 66,096                       |
| Total   |   | 109,310  | 99,493   | 984,864                      |
| Time deposits with maturities of more than three months   |   | (916)    | 0        | (8,253)                      |
| Debt securities with maturities of more than three months |   | (1,019)  | (1,032)  | (9,181)                      |
| Cash and cash equivalents                                 | ¥ | 107,374  | ¥ 98,461 | \$ 967,420                   |

#### **18. DERIVATIVES**

Derivative transactions for which hedge accounting is not applied at March 31, 2019 and 2018 are as follows:

|  | 2019                                  |                          |   |  |                                      |                          |                                    |   |
|--|---------------------------------------|--------------------------|---|--|--------------------------------------|--------------------------|------------------------------------|---|
|  |                                       | Million                  | s of yen  |  |                                      | Thousands                | of U.S. dollar                     | rs  |
| Querra foto de la  | Contract<br>Amount<br>and<br>Others   | Due<br>after<br>One Year | Fair<br>Value   | Unrealized<br>Gain (Loss)              | Contract<br>Amount<br>and<br>Others  | Due<br>after<br>One Year | Fair<br>Value                      | Unrealized<br>Gain (Loss)   |
| Currency futures:  |                                       |                          |   |  |                                      |                          |                                    |   |
| Buy:<br>Canadian dollars   | ¥ 1,079                               | ¥-                       | ¥ (2)   | ¥ (2)                                  | \$ 9,722                             | \$-                      | \$ (18)                            | \$ (18)   |
| Forward exchange<br>contracts:   |                                       |                          |   |  |                                      |                          |                                    |   |
| Sell:<br>U.S. dollars<br>Euro  | ¥ 182<br>33                           | ¥ -<br>-                 | ¥ (0)<br>0  | ¥ (0)<br>0                             | \$    1,640<br>297                   | \$ -<br>-                | \$ (0)<br>0                        | \$ (0)<br>0   |
| Buy:<br>U.S. dollars<br>Euro<br>Japanese yen<br>British Pound<br>Total | 911<br>58<br>1<br><u>6</u><br>¥ 2,274 | -<br>-<br>-<br>-<br>-    | $ \begin{array}{c} (15)\\ (0)\\ 0\\ 0\\ \hline $\underline{1}\\ $$ | (15)<br>(0)<br>0<br><u>0</u><br>¥ (19) | 8,208<br>523<br>9<br>54<br>\$ 20,488 | -<br>-<br>-<br>-<br>\$-  | (135)<br>(0)<br>0<br>0<br>\$ (171) | $ \begin{array}{c} (135)\\(0)\\0\\0\\\hline \\(171)\\\hline \\(171)\\\hline \end{array} $ |
| <b>Commodity futures:</b><br>Sell:<br>Wheat                            | ¥ 2,934                               | ¥-                       | ¥ 153   | ¥ 153                                  | \$ 26,435                            | <b>\$</b> -              | \$ 1,379                           | \$ 1,379  |
| Buy:<br>Wheat<br>Total   | 6,018<br>¥ 8,952                      | -<br>¥ -                 | (424)<br>¥ (271)  | (424)<br>¥ (271)                       | 54,221<br>\$ 80,656                  | -<br>\$-                 | (3,820)<br>\$(2,442)               | (3,820)<br>\$(2,442)  |

|  | 2018                                |                               |                          |                  |               |                                |                          |                                |
|--|-------------------------------------|-------------------------------|--------------------------|------------------|---------------|--------------------------------|--------------------------|--------------------------------|
|  | Millions of yen                     |                               |                          |                  |               |                                |                          |                                |
|  | Contract<br>Amount<br>and<br>Others |                               | Due<br>after<br>One Year |                  | Fair<br>Value |                                | Unrealized<br>Gain (Loss |                                |
| Currency futures:  |                                     |                               |                          |                  |               |                                |                          |                                |
| Buy:<br>Canadian dollars   | ¥                                   | 896                           | ¥                        | -                | ¥             | 29                             | ¥                        | 29                             |
| Forward exchange<br>contracts:   |                                     |                               |                          |                  |               |                                |                          |                                |
| Sell:<br>U.S. dollars<br>Euro  | ¥                                   | $234 \\ 39$                   | ¥                        | -                | ¥             | $2 \\ 0$                       | ¥                        | $2 \\ 0$                       |
| Buy:<br>U.S. dollars<br>Euro<br>Japanese yen<br>British Pound<br>Total | ¥                                   | 503<br>42<br>1<br>19<br>1,737 | ¥                        | -<br>-<br>-<br>- | ¥             | (4)<br>(0)<br>(0)<br>(0)<br>28 | ¥                        | (4)<br>(0)<br>(0)<br>(0)<br>28 |
| Commodity futures:<br>Sell:<br>Wheat                                   | ¥                                   | 2,773                         | ¥                        | 102              | ¥             | 45                             | ¥                        | 45                             |
| Buy:<br>Wheat<br>Total   |                                     | 4,519<br>7,292                | ¥                        | 102              | (]            | 10<br>(64)                     | (                        | (110)<br>(64)                  |

 $\ast$  Fair value of derivative transactions is stated based on the quoted market price and the price presented by the counterparty financial institutions.

## Derivative transactions for which hedge accounting is applied at March 31, 2019 and 2018 are as follows:

|   |  |                          |                                       |         |                   | 20 | 19                                 |                           |   |            |       |      |  |
|---|--|--------------------------|---------------------------------------|---------|-------------------|----|------------------------------------|---------------------------|---|------------|-------|------|--|
|   |  |                          | I                                     | Millior | ns of yen         |    |                                    | Thousands of U.S. dollars |   |            |       |      | 3                                      |
| Benchmark method  | Hedged<br>Item                                     | Cont<br>Amo<br>an<br>Oth | ract<br>ount<br>id                    | Due     | after<br>Year     | F  | air<br>due                         | Cont<br>Amo<br>ar<br>Oth  | cract<br>ount<br>nd                       | Due<br>One | after | F    | air<br>alue                            |
|   |  |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
| Forward exchange contracts:   |  |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
| Sell:<br>U.S. dollars   | Anticipated<br>foreign<br>currency<br>transactions | ¥                        | 1,535                                 | ¥       | -                 | ¥  | (14)                               | <b>\$</b> 13              | 3,830                                     | \$         | -     | \$   | (126)                                  |
| Buy:<br>U.S. dollars<br>Thai baht<br>Euro<br>Indian rupee<br>Australian dollars | Anticipated<br>foreign<br>currency<br>transactions |                          | 3,710<br>948<br>537<br>2,709<br>3,836 |         |                   |    | 26<br>18<br>(10)<br>(122)<br>(468) | 24                        | 3,426<br>8,541<br>4,838<br>4,408<br>1,984 |            |       |      | 234<br>162<br>(90)<br>1,099)<br>4,217) |
| Allocation method<br>Forward exchange contracts:                                |  |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
| Sell:<br>U.S. dollars   | Accounts<br>receivables                            | ¥                        | 195                                   | ¥       | -                 | ¥  | -                                  | \$                        | 1,757                                     | \$         | -     | \$   | -                                      |
| Buy:<br>U.S. dollars<br>Euro  | Accounts payables                                  |                          | 17<br>1                               |         | -                 |    | -                                  |                           | 153<br>9                                  |            | -     |      | -                                      |
|   |  | ¥ 56                     | 5 <b>,49</b> 0                        | ¥       | -                 | ¥  | (570)                              | \$50                      | 8,965                                     | \$         | -     | \$ ( | 5,136)                                 |
|   |  |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
|   |  |                          |                                       |         | 018               |    |                                    |                           |   |            |       |      |  |
|   |  | ~                        |                                       | Millior | ns of yen         | L  |                                    |                           |   |            |       |      |  |
|   | Hedged<br>Item                                     | Cont<br>Amo<br>an<br>Oth | ount<br>Id                            |         | after<br>Year     |    | air<br>due                         |                           |   |            |       |      |  |
| Benchmark method<br>Forward exchange contracts:                                 |  |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
| Sell:<br>U.S. dollars   | Anticipated<br>foreign<br>currency<br>transactions | ¥                        | 1,099                                 | ¥       | -                 | ¥  | 23                                 |                           |   |            |       |      |  |
| Buy:<br>U.S. dollars<br>Thai baht<br>Euro<br>Indian rupee                       | Anticipated<br>foreign<br>currency<br>transactions | ]                        | 4,687<br>1,606<br>935<br>3,681        |         | -<br>105<br>2,709 |    | (135)<br>(3)<br>(8)<br>(556)       |                           |   |            |       |      |  |
| Allocation method<br>Forward exchange contracts:                                | Accounts   |                          |                                       |         |                   |    |                                    |                           |   |            |       |      |  |
| Sell:<br>U.S. dollars   | receivables  | ¥                        | 131                                   | ¥       | -                 | ¥  | -                                  |                           |   |            |       |      |  |
| Buy:<br>U.S. dollars<br>Euro  | Accounts<br>payables                               |                          | $29 \\ 2$                             |         | -                 |    | -                                  |                           |   |            |       |      |  |
|   | Paranico   | ¥ 18                     | 5,174                                 | ¥       | 2,814             | ¥  | (680)                              |                           |   |            |       |      |  |

## 19. OTHER COMPREHENSIVE INCOME

Reclassification adjustments and income tax effects attributable to other comprehensive income for the years ended March 31, 2019 and 2018 are as follows:

|   | Millions  | s of yen | Thousands of<br>U.S. dollars |
|---|-----------|----------|------------------------------|
|   | 2019      | 2018     | 2019                         |
| Unrealized gain on available-for-sale securities:           |           |          |                              |
| Gains (losses) arising during the year                      | ¥ (8,409) |          | \$ (75,764)                  |
| Reclassification adjustments                                | (1,315)   | (5)      | (11,848)                     |
| Before income tax effects                                   | (9,725)   | 5,719    | (87,621)                     |
| Income tax effects  | 2,954     | (1,773)  | 26,615                       |
| Total   | (6,770)   | 3,945    | (60,996)                     |
| Deferred gain (loss) on derivatives under hedge accounting: |           |          |                              |
| Gains (losses) arising during the year                      | 134       | (813)    | 1,207                        |
| Reclassification adjustments                                | 2         | (7)      | 18                           |
| Before income tax effects                                   | 137       | (821)    | 1,234                        |
| Income tax effects  | (41)      | 250      | (369)                        |
| Total   | 95        | (570)    | 856                          |
| Foreign currency translation adjustments:                   |           |          |                              |
| Adjustments arising during the year                         | 172       | (1,118)  | 1,550                        |
| Defined retirement benefit plans:                           |           |          |                              |
| Adjustments arising during the year                         | (5)       | (54)     | (45)                         |
| Reclassification adjustments                                | 63        | 205      | 568                          |
| Before income tax effects                                   | 57        | 150      | 514                          |
| Income tax effects  | (12)      | (41)     | (108)                        |
| Total   | 44        | 109      | 396                          |
| Share of other comprehensive income (loss) in               |           |          |                              |
| associates:   |           |          |                              |
| Adjustments arising during the year                         | (85)      | 111      | (766)                        |
| Total other comprehensive income                            | ¥ (6,543) | ¥ 2,478  | \$ (58,951)                  |

## 20. RELATED PARTY TRANSACTIONS

Related party transactions for the year ended March 31, 2019 are as follows:

| Category                         | Name of<br>company,<br>etc., or<br>individual | Percentage of<br>Voting Rights,<br>etc. | Transactions with<br>Related Party  | Nature of<br>Transactions                                   | Transaction<br>Value              | Item | Year-<br>end<br>Balance |
|----------------------------------|---|---|-------------------------------------|---|-----------------------------------|------|-------------------------|
| Director<br>and his/her<br>close | Yuji<br>Koike                                 | Directly held<br>0.0                    | Director of the<br>Company (Note 2) | Exercise of<br>subscription<br>rights to shares<br>(Note 1) | ¥10 million<br>(\$90<br>thousand) | -    | -                       |
| relative                         | Akio<br>Mimura                                | Directly held<br>0.0                    | Director of the<br>Company          | Exercise of<br>subscription<br>rights to shares<br>(Note 1) | ¥10 million<br>(\$90<br>thousand) | -    | -                       |

Directors, Major Individual Shareholders, etc.

Transaction conditions and methods used to determine conditions

- Note 1: This refers to the exercise during the fiscal year ended March 31, 2019 of stock options granted by the resolutions of the Ordinary General Meeting of Shareholders held on June 26, 2014, and June 25, 2015. The "Transaction Value" represents the amount determined by multiplying the number of shares granted by the exercise of the stock options during the fiscal year ended March 31, 2019 by the exercise price.
- Note 2: Yuji Koike has taken office as a director and managing executive officer as of June 26, 2019.

Related party transactions for the year ended March 31, 2018 are as follows:

| Category                         | Name of<br>company,<br>etc., or<br>individual | Percentage of<br>Voting Rights,<br>etc. | Transactions with<br>Related Party | Nature of<br>Transactions                                   | Transaction<br>Value | Item | Year-<br>end<br>Balance |
|----------------------------------|---|---|------------------------------------|---|----------------------|------|-------------------------|
| Director<br>and his/her<br>close | Akio<br>Mimura                                | Directly held<br>0.0                    | Director of the<br>Company         | Exercise of<br>subscription<br>rights to shares<br>(Note 1) | ¥11 million          | -    | -                       |
| relative                         | Masashi<br>Nakagawa                           | Directly held<br>0.0                    | Director of the<br>Company         | Exercise of<br>subscription<br>rights to shares<br>(Note 1) | ¥10 million          | -    | -                       |

Directors, Major Individual Shareholders, etc.

Transaction conditions and methods used to determine conditions

(Note): This refers to the exercise during the fiscal year ended March 31, 2018 of stock options granted by the resolutions of the Ordinary General Meeting of Shareholders held on June 26, 2013, and June 26, 2014. The "Transaction Value" represents the amount determined by multiplying the number of shares granted by the exercise of the stock options during the fiscal year ended March 31, 2018 by the exercise price.

## 21. SEGMENT INFORMATION

#### 1. Overview of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular consideration by the Company's Board of Directors are being given in order to decide how resources should be allocated among the Group and evaluate operating results. The Company, as a holding company, develops and determines group strategy, allocates management resources, and evaluates operations by businesses segments of "Flour Milling," "Processed Food" and other business which are classified by products and services. Therefore, the Group's reportable segment comprises of "Flour Milling" and "Processed Food."

Primary products for each business segment are summarized as follows:

2. Method of calculating net sales, income, assets and other items by reportable segment

Accounting policies of the reportable segments are consistent to those described in Note 1. "Summary of Significant Accounting Policies." Income by reportable segment is based on operating income. Intersegment transactions are based on prevailing market price.

"Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) (Statement No. 28) has been applied from the beginning of the year ended March 31, 2019, and the amounts of segment assets as of March 31, 2018 reflect the retrospective application of Statement No. 28.

#### 3. Net sales, income, assets and other items by reportable segment

|   |     |        |       |          |     |         | Milli | ions of yer | ı |         |    |           |     |           |
|---|-----|--------|-------|----------|-----|---------|-------|-------------|---|---------|----|-----------|-----|-----------|
|   |     |        |       |          |     |         |       | 2019        |   |         |    |           |     |           |
|   |     | Re     | porta | ble segm | ent |         |       |             |   |         |    |           |     |           |
|   | I   | lour   | Pre   | ocessed  |     |         | -     |             |   |         |    |           |     |           |
|   | Μ   | illing |       | Food     | S   | ubtotal |       | Other       |   | Total   | Ad | justments | Cor | solidated |
| Net Sales:  |     |        |       |          |     |         | -     |             |   |         |    | /         |     |           |
| Sales to external customers                                     | ¥ 2 | 45,943 | ¥ź    | 258,783  | ¥   | 504,726 | ¥     | 60,616      | ¥ | 565,343 | ¥  | -         | ¥   | 565,343   |
| Intersegment sales and transfers                                |     | 16,431 |       | 412      |     | 16,844  |       | 2,951       |   | 19,796  |    | (19,796)  |     |           |
| Total   | 2   | 62,375 |       | 259,196  |     | 521,571 |       | 63,568      |   | 585,139 |    | (19,796)  |     | 565,343   |
| Segment income  | ¥   | 9,179  | ¥     | 13,421   | ¥   | 22,601  | ¥     | 4,088       | ¥ | 26,689  | ¥  | 226       | ¥   | 26,916    |
| Segment assets  | ¥ 2 | 09,818 | ¥     | 183,790  | ¥   | 393,609 | ¥     | 72,255      | ¥ | 465,864 | ¥  | 128,889   | ¥   | 594,754   |
| Other items:  |     |        |       |          |     |         |       |             |   |         |    |           |     |           |
|   |     |        |       |          |     |         |       |             |   |         |    |           |     |           |
| Depreciation and amortization                                   | ¥   | 8,164  | ¥     | 5,484    | ¥   | 13,649  | ¥     | 1,545       | ¥ | 15,194  | ¥  | (243)     | ¥   | 14,951    |
| Investment in affiliates using                                  |     | 3,073  |       | 7,185    |     | 10.259  |       | 16,343      |   | 26,602  |    |           |     | 26,602    |
| equity method   |     | 0,070  |       | 1,100    |     | 10,209  |       | 10,040      |   | 20,002  |    |           |     | 20,002    |
| Increase in property, plant and equipment and intangible assets |     | 8,209  |       | 9,410    |     | 17,619  |       | 1,239       |   | 18,858  |    | (139)     |     | 18,719    |

|   |           |                 |           | Millions of yer | 1         |             |              |
|---|-----------|-----------------|-----------|-----------------|-----------|-------------|--------------|
|   |           |                 |           | 2018            |           |             |              |
|   | ]         | Reportable segm | ent       |                 |           |             |              |
|   | Flour     | Processed       |           | _               |           |             |              |
|   | Milling   | Food            | Subtotal  | Other           | Total     | Adjustments | Consolidated |
| Net Sales:  |           |                 |           |                 |           |             |              |
| Sales to external customers                                     | ¥ 234,799 | ¥ 254,000       | ¥ 488,799 | ¥ 51,295        | ¥ 540,094 | ¥ -         | ¥ 540,094    |
| Intersegment sales and transfers                                | 15,958    | 406             | 16,365    | 2,675           | 19,040    | (19,040)    | -            |
| Total   | 250,758   | 254,406         | 505,164   | 53,970          | 559,135   | (19,040)    | 540,094      |
| Segment income  | ¥ 9,957   | ¥ 13,473        | ¥ 23,430  | ¥ 3,613         | ¥ 27,044  | ¥ 155       | ¥ 27,200     |
| Segment assets  | ¥ 209,926 | ¥ 176,806       | ¥ 386,732 | ¥ 74,108        | ¥ 460,841 | ¥ 130,671   | ¥ 591.512    |
| Other items:  |           |                 |           |                 |           |             |              |
| Depreciation and amortization                                   | ¥ 8,607   | ¥ 5,579         | ¥ 14,186  | ¥ 1,577         | ¥ 15,764  | ¥ (255)     | ¥ 15,509     |
| Investment in affiliates using<br>equity method                 | 2,965     | 6,760           | 9,725     | 16,258          | 25,983    | -           | 25,983       |
| Increase in property, plant and equipment and intangible assets | 11,660    | 8,783           | 20,443    | 1,157           | 21,601    | (116)       | 21,484       |

|   |             | Thousands of U.S. dollars |      |           |     |          |      |         |     |          |      |          |             |           |
|---|-------------|---------------------------|------|-----------|-----|----------|------|---------|-----|----------|------|----------|-------------|-----------|
|   |             |                           |      |           |     |          | 2019 |         |     |          |      |          |             |           |
|   |             | Re                        | port | able segm | ent |          |      |         |     |          |      |          |             |           |
|   | Fle         | our                       | Pr   | rocessed  |     |          |      |         |     |          |      |          |             |           |
|   | Mil         | ling                      |      | Food      | S   | Subtotal |      | Other   |     | Total    | Adj  | ustments | Cons        | solidated |
| Net Sales:  |             |                           |      |           |     |          |      |         |     |          |      |          |             |           |
| Sales to external customers                                     | \$2,21      | 5,902                     | \$2, | 331,588   | \$4 | ,547,491 | \$   | 546,139 | \$5 | ,093,639 | \$   | -        | \$5,0       | 93,639    |
| Intersegment sales and transfers                                | 14          | 8,040                     |      | 3,712     |     | 151,761  |      | 26,588  |     | 178,358  | (;   | 178,358) |             | -         |
| Total   | 2,36        | 3,952                     | 2,   | 335,309   | 4   | ,699,261 |      | 572,736 | 5   | ,271,997 | (    | 178,358) | 5,0         | 93,639    |
| Segment income  | <u>\$</u> 8 | 2,701                     | \$   | 120,921   | \$  | 203,631  | \$   | 36,832  | \$  | 240,463  | \$   | 2,036    | \$2         | 42,508    |
| Segment assets  | \$1,89      | 0,423                     | \$1, | 655,915   | \$3 | ,546,347 | \$   | 651,005 | \$4 | ,197,351 | \$1, | 161,267  | \$ 5,3      | 58,627    |
| Other items:  |             |                           |      |           |     |          |      |         |     |          |      |          |             |           |
| Depreciation and amortization                                   | \$7         | 3,556                     | \$   | 49,410    | \$  | 122,975  | \$   | 13,920  | \$  | 136,895  | \$   | (2,189)  | <b>\$</b> 1 | .34,706   |
| Investment in affiliates using<br>equity method                 | 2           | 7,687                     |      | 64,736    |     | 92,432   |      | 147,247 |     | 239,679  |      | -        | 2           | 39,679    |
| Increase in property, plant and equipment and intangible assets | 7           | 3,962                     |      | 84,782    |     | 158,744  |      | 11,163  |     | 169,907  |      | (1,252)  | 1           | .68,655   |

1. The "Other" incorporates operations not included in reportable segments, including pet food, engineering, mesh cloths, handling and storage.

- 2. Adjustments of segment income refer to elimination of intersegment transactions. Adjustments of segment assets amounted to \$128,889 million (\$1,161,267 thousand) and \$130,671 million as of March 31, 2019 and 2018, respectively, include offsetting of intersegment assets of \$(87,070) million (\$(784,485) thousand) and \$(53,451)million, respectively and corporate assets of \$215,960 million (\$1,945,761 thousand) and \$184,123 million, respectively. Corporate assets consisted primarily of the Company's surplus funds (cash and deposits and securities) and investment securities.
- 3. Segment income is adjusted to operating income on the consolidated statements of income.

## Geographic information Sales

|              |    | 2       | 019       |              |    |           |
|--------------|----|---------|-----------|--------------|----|-----------|
|              |    |         | Millions  | of yen       |    |           |
| Japan        |    | U.S.    |           | Other        |    | Total     |
| ¥ 461,604    | ¥  | 67,189  | ¥         | 36,549       | ¥  | 565,343   |
|              |    | 20      | 018       |              |    |           |
|              |    |         | Millions  | of yen       |    |           |
| Japan        |    | U.S.    |           | Other        |    | Total     |
| ¥ 443,804    | ¥  | 63,546  | ¥         | 32,743       | ¥  | 540,094   |
|              |    | 2       | 019       |              |    |           |
|              |    | Tho     | usands of | U.S. dollars |    |           |
| Japan        |    | U.S.    |           | Other        |    | Total     |
| \$ 4,158,969 | \$ | 605,361 | \$        | 329,300      | \$ | 5,093,639 |

## (2) Property, plant and equipment

|   |         |   |        | Millions        | of yen |   |         |
|---|---------|---|--------|-----------------|--------|---|---------|
|   | Japan   |   | U.S.   |                 | Other  |   | Total   |
| ¥ | 110,629 | ¥ | 24,405 | ¥               | 21,282 | ¥ | 156,317 |
|   |         |   |        | 018<br>Millions | of yen |   |         |
|   | Japan   |   | U.S.   |                 | Other  |   | Total   |
|   | 111,725 | ¥ | 21,871 | ¥               | 17,346 | ¥ | 150,942 |

|                           |         |    | 20      | 019 |         |    |           |
|---------------------------|---------|----|---------|-----|---------|----|-----------|
| Thousands of U.S. dollars |         |    |         |     |         |    |           |
|                           | Japan   |    | U.S.    |     | Other   |    | Total     |
| \$                        | 996,747 | \$ | 219,885 | \$  | 191,747 | \$ | 1,408,388 |

## 5. Information about major customers

|                        | 2019                                     | 9               |                              |
|------------------------|--|-----------------|------------------------------|
|                        | Name of the related segment              | Millions of yen | Thousands of<br>U.S. dollars |
| Mitsubishi Corporation | Flour Milling, Processed Foods and Other | ¥ 63,426        | \$ 571,457                   |
|                        | 2018                                     |                 |                              |
|                        | Name of the related segment              | Millions of yen |                              |
| Mitsubishi Corporation | Flour Milling, Processed Foods and Other | ¥ 61,944        |                              |

6. Information about loss on impairment of long-lived assets by reportable segment

|   |     | 2019         |
|---|-----|--------------|
|   | Mil | lions of yen |
|   | P   | rocessed     |
|   |     | Food         |
| Loss on impairment of long-lived assets | ¥   | 72           |
|   |     |              |
|   |     | 2018         |
|   | Mil | lions of yen |
|   | P   | rocessed     |
|   |     | Food         |
| Loss on impairment of long-lived assets | ¥   | 129          |
|   |     |              |
|   |     | 2019         |
|   | Th  | ousands of   |
|   | U.  | S. dollars   |
|   | P   | rocessed     |
|   |     | Food         |
| Loss on impairment of long-lived assets | \$  | 649          |

7. Information about amortization and unamortized balance of goodwill by reportable segment

|                     |                           | 2019              |           |  |
|---------------------|---------------------------|-------------------|-----------|--|
|                     | Millions of yen           |                   |           |  |
|                     | Flour<br>Milling          | Processed<br>Food | Total     |  |
| Amortization        | ¥ 1,126                   | ¥ 197             | ¥ 1,324   |  |
| Unamortized balance | 4,580                     | 435               | 5,016     |  |
|                     |                           | 2018              |           |  |
|                     | Millions of yen           |                   |           |  |
|                     | Flour                     | Processed         |           |  |
|                     | Milling                   | Food              | Total     |  |
| Amortization        | ¥ 1,054                   | ¥ 170             | ¥ 1,224   |  |
| Unamortized balance | 5,309                     | 313               | 5,623     |  |
|                     | 2019                      |                   |           |  |
|                     | Thousands of U.S. dollars |                   |           |  |
|                     | Flour                     | Processed         |           |  |
|                     | Milling                   | Food              | Total     |  |
| Amortization        | \$ 10,145                 | \$ 1,775          | \$ 11,929 |  |
| Unamortized balance | 41,265                    | 3,919             | 45,193    |  |

#### 22. SUBSEQUENT EVENTS

#### a. Appropriation of Retained Earnings

The following appropriation of retained earnings at March 31, 2019, was approved at the Company's shareholders' meeting held on June 26, 2019:

|   | Millions of Yen | Thousands of U.S. Dollars |  |
|---|-----------------|---------------------------|--|
| Year-end cash dividends, ¥16 (\$0.14) per share | ¥4,755          | \$42,842                  |  |

#### b. Business combination through acquisition

On February 27, 2019, the Board of Directors resolved to acquire PFG Topcol Pty Limited ("PFG"), the parent company of Australian flour milling company Allied Pinnacle Pty Limited ("Allied Pinnacle"), an Australian flour milling company. It was resolved that the Company and its subsidiary Nisshin Flour Milling Inc. ("Nisshin Flour Milling") would conclude a share purchasing agreement to acquire 100% of PFG shares from Pacific Equity Partners, an Australian private equity fund, etc. The acquisition took place on April 1, 2019.

1. Outline of the business combination

- Name and principal activity of acquired company Name: PFG Topcol Pty Limited (holding company owning all shares of Allied Pinnacle) Principal activity: Production and sale of wheat flour, prepared mix and bakery goodrelated ingredients
- (2) Rationale for the business combination

In May 2018, the Group formulated a long-term vision entitled "NNI 'Compass for the Future'." As part of this vision, the Group is working to increase its global presence as "a globally operating company that assists 'healthy lifestyles' and plays a critical role in building 'the food infrastructure' of the future." To this end, the Group has positioned the overseas flour milling business as one of its operations for driving growth.

In recent years, Nisshin Flour Milling has been expanding its overseas business, purchasing U.S.-based Miller Milling Company, LLC in 2012, establishing Champion Flour Milling Ltd. in New Zealand in 2013, followed by the acquisition of a flour milling operation, and acquiring the Thailand-based Pacific Flour Milling Co., Ltd. in 2018, among other actions. The Group's latest acquisition will further accelerate its global presence and expand its overseas business.

Australia's market for wheat flour-related products such as breads, cakes and noodles is supported by a high population growth rate for the developed world (approximately 1.6% annually), coupled with a strong economy boasting 26 years of continued positive growth, and rising demand for high-value-added products, such as organic products, etc. with growing health consciousness among consumers. For these reasons, it is expected that there will be sustainable market growth in the coming years.

Allied Pinnacle is a leading company with a significant share of Australia's wheat flour market (excluding flour used in starch production and other industrial applications), and also controls a significant market share of the market for prepared mixes and bakery good-related ingredients. Allied Pinnacle has business dealings with a number of major names in bread, confection and bakery good production, and has built a solid position in the wheat flour-related market.

Following the acquisition, the combination of expertise possessed by both Allied Pinnacle and the Group will enhance competitiveness in the market. Taking advantage of the sales and distribution network of Allied Pinnacle and New Zealand-based Champion Flour Milling Ltd., it is expected that there will be synergies which may improve operational efficiency.

Additionally, the opportunity to develop business in Australia, a major wheat producer, as well as gather wheat-related information and create relationships with wheat producers and grain companies, is also extremely meaningful from the perspective of strengthening the Group's raw material procurement capabilities.

Furthermore, the overlapping of Allied Pinnacle's sales network with the Group's own sales channels will also enable the capture of demand not only in Oceania but also in the Asian market, where the shift to a more western diet is occurring rapidly and demand for wheat flour is robust. For its part, the Group is reinforcing its foundations as a company responsible for "food infrastructure" in the promising Oceanian and Asian markets, aiming to achieve both "the maximization of corporate value" and "sustainable, cyclical growth."

- (3) Date of business combination April 1, 2019
- (4) Legal form of business combination Cash acquisition
- (5) Entity name after business combination PFG Topcol Pty Limited
- (6) Proportion of voting rights acquired 100%
- (7) The objective of the acquisition is to obtain 100% of voting rights.
  - 2. Breakdown of acquisition cost and type of compensation

| Compensation for acquisition | Cash and deposits | AUD 589 million |
|------------------------------|-------------------|-----------------|
| Acquisition cost             |                   | AUD 589 million |

3. The expenses relating to the acquisition include advisory costs, etc., estimated to be about \$1,100 million (\$9,911 thousand).

- 4. The acquisition is funded entirely by cash on hand.
- 5. Goodwill arising from the acquisition and the related amortization policy is to be determined.

6. The amount and principal breakdown of assets and liabilities assumed on the date of business combination is to be determined.

7. On April 1, 2019, the Company made a borrowing of AUD 450 million from Mizuho Bank, Ltd. The Company then loaned the entire borrowings to PFG on the same date in order to repay PFG's external borrowings.

### c. Issuance of Bonds

On June 20, 2019, the Board of Directors resolved to issue domestic unsecured straight bonds (the "Bonds") as follows:

- 1. 1st unsecured bonds
- (1). Aggregate nominal amount ¥10 billion
- (2). Issue price ¥100 or larger per each principal amount of ¥100
- (3). Coupon rate Per annum 0.200%
- (4). Issue date July 16, 2019
- (5). Maturity date July 13, 2029
- (6). Method of redemption Redemption in full upon maturity
- (7). Use of Proceeds The total net proceeds from the issuance of the Bonds will be used for repayment of loans.
- (8). Other matters The issuance of the Bonds is negative pledge.
- 2. 2nd unsecured bonds
- (1). Aggregate nominal amount ¥10 billion
- (2). Issue price ¥100 or larger per each principal amount of ¥100
- (3). Coupon rate Per annum 0.560%
- (4). Issue date July 16, 2019
- (5). Maturity date July 15, 2039
- (6). Method of redemption Redemption in full upon maturity
- (7). Use of Proceeds The total net proceeds from the issuance of the Bonds will be used for repayment of loans.
- (8). Other matters The issuance of the Bonds is negative pledge.